







THE CITY OF SAN DIEGO

AFFORDABLE HOUSING COLLABORATIVE EXECUTIVE LOAN COMMITTEE

AGENDA

THURSDAY, NOVEMBER 4, 2010 3:00PM - 5:00PM

CIVIC CENTER PLAZA 1200 THIRD AVENUE, SUITE 1400, LARGE CONFERENCE ROOM SAN DIEGO, CALIFORNIA 92101

- 1. Roll Call
- 2. Approval of Minutes

May 27, 2010

3. **Public Comment – 3:10pm** (Time Certain)

Public comment may be made on any subject in the Committee's area of responsibility. Presenters have three (3) minutes to address the Committee.

4. Administrative Items

- a. Conflict of Interest Declarations
- b. Request for Agenda Revisions (continuances, change in order, etc.)

5. General Discussion

- a. Committee Administrative Items and/or Non-Agenda Comment
- b. Staff Announcements
- c. Collaborative Project Spreadsheet/Tax Credit Spreadsheet/Bond Funds Update

6. Veterans Village of San Diego, Phase 4

Recommendation requested for Agency subsidy of affordable housing units for military veterans within North Bay Redevelopment Project Area (4141 Pacific Highway). Presented by City Redevelopment Department staff: Lydia Goularte-Ruiz, Assistant Project Manager.

7. Mission Apartments

Recommendation requested for Agency subsidy of affordable housing units within North Bay Redevelopment Project Area (1815 & 1847 Hancock Street). Presented by City Redevelopment Department staff: Krissy Toft, Project Manager.

8. Next Regularly Scheduled Meeting Date

November 18, 2010

9. **Adjournment – 5:00pm** (Time Certain)

Unfinished business shall be tabled and placed on the agenda of the following meeting.

AFFORDABLE HOUSING COLLABORATIVE

A collaboration of the City of San Diego Redevelopment Agency (City Redevelopment Department, Southeastern Economic Development Corporation, and Centre City Development Corporation) and the San Diego Housing Commission

THIS INFORMATION WILL BE MADE AVAILABLE IN ALTERNATE FORMATS UPON REQUEST.

To request an agenda in an alternate format, or to request a sign language or oral interpreter for the meeting, contact Ulysses Panganiban, Assistant Project Manager, at least five (5) working days before the meeting at (619) 236-6261 or <u>UPanganiban@sandiego.gov</u> to ensure availability. Assistive Listening Devices (ALDs) are available for the meeting upon request.











THE CITY OF SAN DIEGO

AFFORDABLE HOUSING COLLABORATIVE EXECUTIVE LOAN COMMITTEE

MINUTES THURSDAY, MAY 27, 2010 3:00pm - 5:00pm

CIVIC CENTER PLAZA 1200 THIRD AVENUE, SUITE 1400, LARGE CONFERENCE ROOM SAN DIEGO, CALIFORNIA 92101

1. Roll Call

Members Present: Sam Guillen, Cruz Gonzalez, William Shaw, William Anderson (chair)

Members Absent: None

Other Staff Present: Michele St. Bernard, Ulysses Panganiban, Robert Chavez, Xavier Del Valle, Sam

Johnson, Eri Kameyama, Diane Young

Public Present: Kevin McCook, Shannon Vanderhei, Nkechi Odu, Wally Dieckmann

2. Approval of Minutes

June 25, 2009 – motion to approve (Cruz/Shaw, passes, 3-0-1)

3. Public Comment

None

4. Administrative Items

None

5. Mercado del Barrio

Xavier Del Valle, Project Manager, City Redevelopment Division, presented a request for a Redevelopment Agency allocation of an amount not to exceed \$9.1 million for Estrella del Mercado, the affordable rental housing component of the mixed-use Mercado del Barrio project located within the Barrio Logan Redevelopment Project Area. Redevelopment Agency funding would be from the following sources: \$1.7 million from the San Ysidro Redevelopment Project Area Low Income Housing Fund (LIHF), \$5.1 million from the North Bay Redevelopment Project Area LIHF, and \$2.3 million from the North Bay Redevelopment Project Area Affordable Housing Line of Credit. The Redevelopment Agency subsidy would cover the affordable housing component only and the land for the entire project site (to be conveyed to the developer).

The project site lies in the heart of the Barrio Logan community in close proximity to: schools; public transportation to the United States/Mexico border, Downtown San Diego, and beyond; public facilities,

such as parks, recreational centers, and libraries; and other Redevelopment Agency affordable housing projects. The entire project (housing and non-housing components) would be on approximately 6.63 acres bounded by Main Street to the west, National Avenue to the east, Cesar E. Chavez Parkway to the north, and the San Diego—Coronado Bay Bridge to the south. It would consist of: 91 affordable 1-, 2- and 3-bedroom apartment units plus one manager's unit; 105,000 square feet of commercial space (grocer, retail/service, and dining); and 469 parking spaces. Onsite amenities would include a community room, public art, walkways, landscaping, and plazas. All rental units would be affordable to households earning from 30% to 60% of the Area Median Income (AMI). Members of the development team (Shea Mercado, LLC and Mercado CIC, L.P.) were present to respond to questions from the ELC. There was no public comment on the project.

Questions from the committee and discussion items included:

- What arrangements have been made to secure the anchor Latino-themed grocer? A purchase and sale agreement has been signed with González Northgate Markets.
- What is the status of the litigation regarding the ownership of the project site? In 2007, the Agency prevailed in Superior Court over Mercado Alliance LLC and regained title to the project site. Most recently, the Appellate Court dismissed the case in favor of the Agency late last year. There is no risk of the California Supreme Court reviewing the Appellate Court decision.
- What is the rationale for placing retail at the bottom floor of the affordable housing component instead of more units in light of today's tough retail environment? The project was initially envisioned as a commercial development. The affordable housing component was recently added due to the recent success of nearby affordable housing projects. It would be an asset to the community to have a mixed-used development, and the proposed Northgate Market is anticipated to attract a healthy number of commercial tenants.
- What is the retail leasing strategy? Shea Mercado, LLC will be responsible for implementing a retail leasing strategy with Gatasso. Targeted businesses will include Latino-themed restaurants and businesses from Mexico using HSBC credit underwriting.
- Today, it is difficult to rent out units at 50% to 60% of the AMI. Most of this project's units are at the 50% to 60% AMI range. Can more units be accommodated, especially 2- and 3-bedroom ones at levels below 50% of the AMI? Financial feasibility dictates the affordability mix, but the goal is to favor units with lower AMIs as much as possible. One-bedroom units tend to be transitional housing instead of family housing.

Motion to recommend project for Agency funding (Guillen/Cruz, passes, 4-0-0).

6. Expenditure of Low- and Moderate-Income Housing Fund Transaction Guidelines

Michele St. Bernard, Affordable Housing Project Manager, City Redevelopment Division, presented revisions to the Expenditure of Low- and Moderate-Income Housing Fund Transaction Guidelines and requested the ELC to recommend implementation of the revised guidelines. The Redevelopment Agency Board previously authorized the Redevelopment Agency Executive Director, or designee, to revise the guidelines from time to time to reflect changing market conditions, match Low Income Housing Tax Credit financing requirements, and incorporate lessons learned by project managers. Committee members provided comments to be incorporated into the guidelines.

Questions and comments from the committee included:

- Guideline X.D, *Community Fit*, should reference the relevant community plan. *The guideline will be changed accordingly*.
- Have the revisions been reviewed by an outside economic consultant? The Agency received comments and suggestions from Keyser Marston Associates.
- Does Guideline X.K, *Infrastructure Improvements*, include public facilities or only infrastructure? *It encompasses both public facilities and infrastructure*.
- Guideline IX.B, *Sustainable Design*, should not include eco-roofs as they seem to be ineffective downtown. *The Transaction Guidelines are voluntary, flexible, and baseline in nature, and*

- Centre City Development Corporation and Southeastern Economic Development Corporation may impose requirements that are above and beyond or more specific.
- How is Guideline VIII.H, Number of Subsidies, applied when evaluating projects? The interpretation of this guideline is based on the project's particular circumstances. It exists to notify developers that the number of subsidies already received will be taken into consideration by Agency staff.
- Why does Guideline II.C, *Target Developer Profit*, state a rate of investment at 1% to 3% over industry standard cap rates for rental affordable projects without tax credit capital? *Rental affordable projects without tax credit capital are considered riskier investments. There is also pent-up demand.*

Motion to recommend implementation of guidelines as revised (Cruz/Shaw, passes, 4-0-0).

7. General Discussion

Committee members were informed of and briefly discussed the 2010 affordable housing bond issuance by the City Redevelopment Division. Staff anticipates the bonds to be issued in late summer/early fall of 2010. Six project areas (Crossroads, City Heights, Naval Training Center, North Bay, North Park, and San Ysidro) would be considered collectively for the purposes of housing bond issuance to achieve the best possible interest rates. Housing funds would be pooled and distributed on a project-by-project basis instead of on an area-by-area basis.

8. Meeting Adjourned

Motion to adjourn (Gonzalez/Shaw, passes, 4-0-0)

Draft Prepared: 060310 uip

Final Approved: Motion by: Committee Vote: Revisions to Draft: Revisions Prepared: **Double Underlined and Italic**

ared: N/A



THE CITY OF SAN DIEGO

DATE ISSUED:

November 4, 2010

ATTENTION:

Executive Loan Committee

SUBJECT:

Veterans Village of San Diego, Phase 4

FUNDING AGENCY:

Redevelopment Agency, City Redevelopment Division

PROJECT AREA:

North Bay Project Area

STAFF CONTACT:

Lydia Goularte-Ruiz, City Redevelopment, 619-236-6539

Robert Chavez, City Redevelopment, 619-236-6263 Krissy Toft, City Redevelopment, 619-236-6259

Staff Recommendation

Recommend to the Redevelopment Agency of the City of San Diego an allocation not to exceed \$1,118,012 from 2010 Housing Set-Aside Tax Allocation Bond Proceeds for the Veterans Village of San Diego, Phase 4 development, located within the North Bay Redevelopment Project Area. The total amount requested, \$1,118,012, is proposed to be funded from North Bay Project Area pooled bond proceeds.

Other Recommendations

On October 21, 2010, Agency staff presented to the Affordable Housing Collaborative Peer Review (CPR) the project information regarding the Veterans Village Phase 4, and requested technical assistance including project review and underwriting due diligence. The CPR was supportive of the project.

On October 6, 2010, the North Bay Project Area Committee voted 8-0, with one member recusing, to recommend an amount not to exceed \$1,118,012 for the project with the stipulation that attention be given to future expansion of the facility.

Fiscal Impact

The amount requested is \$1,118,012. Funds are available from the North Bay Project Area 2010 Housing Set-Aside Tax Allocation Bond Proceeds.

Project Background

This request is for a Redevelopment Agency forgivable residual receipt loan as gap financing for the Veterans Village of San Diego ("VVSD"), Phase 4 project ("Project"). VVSD (Developer)



submitted a San Diego Housing Commission NOFA application for construction and operation of the Project. The Project is proposed to be developed at 4141 Pacific Highway within the North Bay Redevelopment Project Area. The development of the proposed project would advance the goals and objectives of the North Bay Redevelopment Plan and 5-Year Implementation Plan by developing an underutilized parcel, and increasing affordable housing opportunities within the Project Area.

On September 2, 2003, the Redevelopment Agency (the Agency) entered into a Disposition and Development Agreement (the DDA) with Vietnam Veterans of San Diego (dba Veterans Village of San Diego), a 501(c) (3) nonprofit corporation, for the development of a multi-phase substance abuse residential treatment facility for homeless veterans to be located in the North Bay Redevelopment Project Area. The Veterans Village is a joint effort between Federal, State, and Local agencies, including the Agency and the San Diego Housing Commission (Housing Commission). Phase I, II, and III of Veterans Village have been completed. The purpose of this request is to facilitate the implementation of Phase IV.

The Veterans Village campus is a five-acre complex that consists of 320 transitional housing beds, administrative offices, a cafeteria, courtyard, out-patient care facilities, employment office, and small classrooms. The proposed Phase IV plans to construct a 12,772 square foot building that would house additional classroom facilities and 24 new beds for Afghanistan and Iraq veterans. The table below illustrates the phasing of Veterans Village.

Phase	Scope of Development	Schedule
Phase I	10,030 SF of space for 112 transitional housing beds; 10,586 SF counseling center; and 5,424 SF kitchen and dining hall.	Completed in July 2006
Phase II	10,030 SF of space for 112 transitional housing beds; 12,848 SF to house admissions/employment center; out-patient care services; staff offices; and 11,500 SF central courtyard.	Completed in April 2009
Phase III	21,833 SF for 16 three-bedroom/three-bath units (96 beds); laundry space; recreation facilities; and 125 parking spaces.	Completed in September 2010
Phase IV	Proposed 12,772 SF for 24 transitional housing beds and community facilities.	Construction Start April 2011 Completion in August 2012

The following table outlines the Agency's and the Housing Commission's total participation in the financing of Veterans Village:

Phase	Loan Description	Agency Funding	Loan Description	Housing Commission Funding
I	Predevelopment Loan (NB)	\$575,000	Forgivable Loan	\$675,000
I	Forgivable Loan (Horton Plaza)	\$1,000,000		
II	Forgivable Loan (NTC)	\$150,000	Forgivable loan and Grant	\$4,234,526
II	Forgivable Loan (NB)	\$4,200,000		
III	Residual Receipts Loan (HELP)	\$1,250,000	Residual Receipts Loan	\$2,300,000
III	Forgivable Loan (NB)	\$863,000		
	Total:	\$8,038,000	Total:	\$7,209,526

Project Site

The Project site, located at 4141 Pacific Highway, is comprised of approximately five acres bounded by Witherby Street to North, Pacific Highway to the West, Couts Street to the South and the railroad tracks east of Kurtz Street, see Attachment 1.

The Project Site was originally purchased by the Agency as part of the First Implementation Agreement to the Disposition and Development Agreement and conveyed to Veterans Village of San Diego for the implementation of the Veterans Village Project.

Project Description

VVSD plans to construct a 12,772 square foot facility that would house classroom facilities and twenty-four (24) new beds to be occupied by VVSD transitional housing program participants. Phase IV of the project is the organization's first facility tailored to address the unique issues and needs of homeless veterans of the current Iraq and Afghanistan wars. The proposed facility would include resident community space to be utilized as three classrooms, a lounge, offices and the twenty-four transitional beds.

The Project is designed specifically to house younger veterans returning from Iraq and Afghanistan that fit a different profile from the typical veteran. Many of these young veterans are recently returning from war and have had shorter periods of mental illness than the older veteran population who require a different treatment. They are also more technologically advanced and tend to benefit more from interactions with their peers rather than from the older veteran population. Residency in Phase IV will also be for residents that will be out working in the community, but still benefit from the Veterans Village programs offering support in maintaining substance abuse recovery and dealing with other personal issues.

The Project will comply with Universal Design standards, and the developer shall comply with City's Equal Opportunity goals. The proposed increase in affordable housing would implement the goals and objectives of the City's Housing Element, and the North Bay Redevelopment Project Plan. The development will provide benefits to the North Bay Redevelopment Area, including redevelopment of an underutilized parcel and needed affordable housing.

The proposed Project complies with the current California Building Code that includes comprehensive accessibility and adaptability requirements for multi-family new construction development. The proposed project will be reviewed and inspected for compliance by the Development Services Department for the City of San Diego. In addition, all projects that utilize Federal funds, in any amount, are required to provide five percent (5%) of the units with full accessibility features complying with the prevailing edition of ANSI A117.1 and other applicable federal, state or local standards in effect at the time of permit application.

Project Entitlements

On September 2, 2003, the City Council approved the Veterans Village project and related entitlements. Conditional Use Permit No. 6194 (amendment to CUP No. 90-1127) was approved to allow the existing 87 bed residential care facility to expand to 224 beds and 24 transitional apartment units containing 140 beds. The CUP allows for a total of 364 beds. The proposed additional 24 beds are consistent with the approved CUP. Completion of Phase IV will bring the total number beds constructed to 344.

Development Team

ROLE	FIRM/CONTACT	OWNERSHIP
Owner/Developer	Vietnam Veterans of San Diego Mr. Phil Landis, Executive Director	501(C)(3)Corporation Eugene Auerback, Chair Victor Bianchini, Chair
Financial Consultant	The Trimble Company Mr. Kent Trimble, President	The Trimble Company, LLC (private)
Architect	Delawie Wilkes Mr. Michael Asaro	Delawie Wilkes Architecture Firm (private)
Consultant(s)	Holme Roberts & Owen LLP Mr. Barry Shotts	Holme Roberts & Owen LLP (private)

The Agency has previously partnered with VVSD for the development of The Veterans Village Campus. The five-acre complex was developed in three phases and consists of 320 beds, administrative offices, a cafeteria, courtyard, out-patient medical facility, employment center and small classrooms.

General Project Information

APN #s	450-570-24-00
Site Area (sq footage)	12,772 square feet
Stories/Max. Height	2 Stories/30' height limit

Residential Portion of Project

Type of housing (for sale/rental; single-family, multi-family, senior etc.)	Special needs
Total number of units/total square feet	24 units/ 5,729 square feet
Total number of affordable units/bedrooms at what rate of affordability (i.e. 50%, 80%, 120%, etc., of AMI) and approximate size (i.e. 880 sf).	12 units @ 50% AMI; 330 sf 12 units @ 60% AMI; 330 sf
Number of market rate units/bedrooms	None – 100% Affordable
Projected Rental Rates	\$200
Market Rental Rates	Not applicable
Inclusionary Housing Ordinance Compliance	Not required – CUP
Land Area (number of square feet)	Approximately 10,000 square feet
Project density (in units/acre)	Units allowed under the Conditional Use Permit
Density of adjacent blocks (in units/acre)	The adjacent block is a mixed use of industrial properties.
Number of units demolished (if applicable)	None
Rent/unit price of demolished units	N/A

Funding Request Ratios

Agency subsidy requested	\$1,118,012		
Number of affordable units proposed	24		
Number of bedrooms	24		
Subsidy per bedroom requested	\$46,584		
Total Land Cost	\$0		
Land Cost/Unit	\$0		
Land Cost/Bedroom	\$0		

Affordable Housing Impact

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The following table	includes detai.	ea miormanon	regarding the	affordable housing units:

Unit Type (bed)	Income Qualification	Number of Units	VVSD Tenant Rent	Restricted Rent	Monthly Utility Allowance/Unit
12	50% AMI	6	\$200	\$661	Paid by VVSD
12	60% AMI	6	\$200	\$727	Paid by VVSD

Rents for residents will be set based on the California Redevelopment Law for 50% and 60% of Area Median Income (AMI), presently \$661 and \$727 respectively, with residents making a \$200 monthly rent payment based on 30 percent of their income. The remainder of the rent would be subsidized through the Veteran's Administration Grant and Per Diem Program and an existing VVSD award from the Employment Development Department (EDD). The total rental subsidy anticipation for the project is \$132,768 annually. Rent may be collected from Veterans provided it does not exceed 30 percent of their adjusted gross income.

Third Implementation Agreement and Deal Point Overview

The Redevelopment Agency of the City of San Diego is proposing to provide a forgivable residual receipts loan in the amount of \$1,118,012 for the construction of the improvements. The total Project costs are \$3,210,437. The preliminary financing plan assumes that the development will be financed with a residual receipts loan from the Housing Commission, a Federal Home Loan Bank Affordable Housing Program (AHP) grant, and an Agency forgivable residual receipts loan.

The Agency's loan of up to \$1,118,012 will be used for the construction of the improvements and represents a maximum subsidy of approximately \$46,584 per unit/bed. The Developer will be responsible to fund any remaining gap on the Project costs. Any additional proceeds awarded and received as well as any cost savings from the Project shall be paid to the Agency and the Housing Commission on a prorate share to further reduce the principal amount of the loans.

The Forgivable Residual Receipts Loan Term will be sixty-five (65) years with a zero percent simple interest rate. Residual receipts generated on the Project will be spilt as follows: (i) 50% to VVSD, (ii) the remaining 50% will be split equally between the Agency and the Housing Commission until the Phase IV Agency Loan Note amount is repaid in full.

It is anticipated that \$300,000 in cost savings will be realized for Phase III, and these savings can be used to reduce the Agency loan amount for Phase IV. Final cost certification for Phase III is estimated to be completed by December 2010.

The Project site is owned by VVSD and no relocation is required. The Project will be located on the Phase III parcel. The parcel was used to secure the Phase III loans. The size of the Phase IV footprint does not allow for a legal parcel lot adjustment to secure the new loans. Both the Agency and the Housing Commission will record new deeds of trust securing the respective promissory notes for Phase IV. The new lien priority positions for the Phase IV and existing Phase III loans are as follows:

Seniority	Financing Source	Amount
1 st Position	State of California EHAPCD Loan (Phase III)	\$1,000,000
2 nd Position	Cal HELP Loan – Agency Administered Funds (Phase	\$1,250,000
	III)	
3 rd Position	Redevelopment Agency Residual Receipts Loan	\$1,118,012
	(Phase IV)	
4 th Position	San Diego Housing Commission (Phase III)	\$2,300,000
5 th Position	San Diego Housing Commission	\$1,492,425
	(Phase IV)	
6 th Position	Redevelopment Agency – North Bay 20% funds (Phase	\$863,000
	III)	
7 th Position	Federal Home Loan AHP Loan (Phase IV)	\$600,000

Below is a detailed summary for the proposed Project. The financing scenario includes financing the Project with a San Diego Housing Commission loan, a Federal Home Loan Affordable Housing Program loan, and an Agency residual receipts loan.

Sources and Uses of Funds

Sources of Funding		Uses of Funding	
Federal Home Loan Bank – AHP	\$600,000	Acquisition	\$0
Developer Equity	\$0	Construction	\$2,355,121
SDHC Residual Receipts Loan	\$1,492,425	Soft Costs	\$689,168
Agency Loan Requested	\$1,118,012	Furniture, Fixtures, & Equipment	\$75,000
		Financing Costs	\$91,148
Total Financed	\$3,210,437		\$3,210,437
Ratio of requested Agency funds to other financing for the project	35%	Agency Per Affordable unit subsidy	\$46,584
Ratio of requested SDHC funds to other financing for the project	46%	SDHC Per Affordable unit subsidy	\$62,184
Ratio of requested City Agencies funds to other financing for the project	81%	City Agencies Per Affordable unit subsidy	\$108,768

Housing Impact

The development of the Veterans Village Project is consistent with the North Bay Redevelopment Area Plan's goal of expanding the community's supply of housing, with a priority for very low to low income households. The development will result in 24 new transitional housing units for the Project Area. The units will be made available to individuals earning at or below 60% of the area median income (AMI).

Environmental Impact

A Certified Mitigated Negative Declaration Number 3787, dated April 23, 2003, was prepared in accordance with the National Environmental Policy Act (NEPA) and the State of California Environmental Quality Act (CEQA) Guidelines. On November 20, 2008, the City of San Diego certified that a re-evaluation of environmental assessments and other environmental findings is not warranted by the activity pursuant to 24 CFR Part 58.47 a (1) through a (3) of the NEPA guidelines. Furthermore, no conditions are present that prompt any action identified in Section 58.47 b (1) through b (3).

Proposed Project Schedule

Action	Timeline	
ELC Approval	November 4, 2010	
Agency and Housing Authority Hearing	November 30, 2010	
Federal Home Loan Application Notification	December 2010	
Construction Start	April 2011	
Construction Completion (estimated)	August 2012	

Summary Conclusion

The proposal is consistent with the goals and objectives of the North Bay Redevelopment Plan, North Bay Implementation Plan and Redevelopment Law. Funds are available from the 2010 Housing Set-Aside Tax Allocation Bond Proceeds. Based on the quality of the proposed development, the demonstrated capabilities of the development team, and the level of community support for the project, staff recommends approval of the proposed Project.

Respectfully submitted,

Krissy Toft
Project Manager

City Redevelopment

Robert Chavez

Community Development Coordinator

City Redevelopment

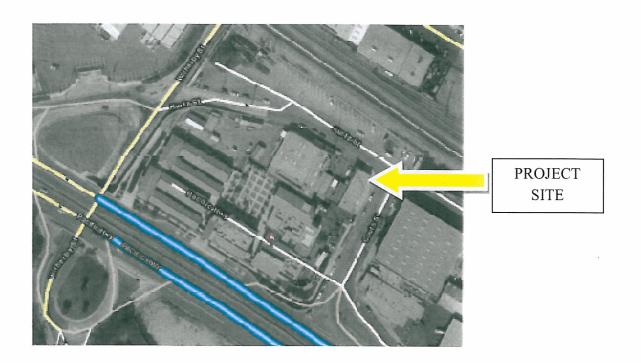
Attachment(s):

1. Site Map

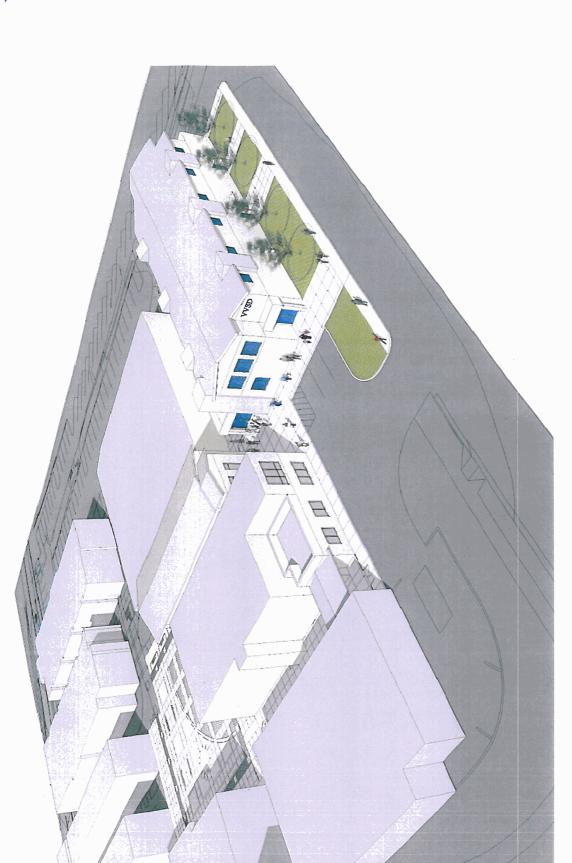
2. Basic Concept Drawings

3. Proforma

SITE MAP
VETERANS VILLAGE OF SAN DIEGO, PHASE 4





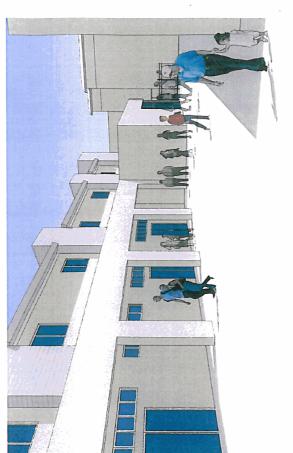


Veterans Village of San Diego Sonabend Site Redevelopment

CAMPUS VIEW SCALE: N.T.S.

03.19.2010

COURTYARD VIEW



VVSD

ENTRY VIEW

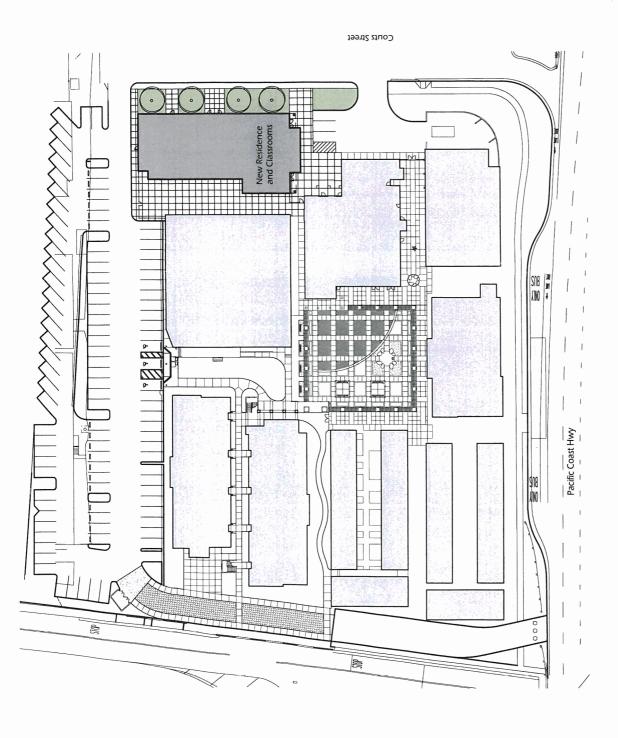
Veterans Village of San Diego

Sonabend Site Redevelopment

VIEWS SCALE: N.T.S.

Architects





03.19.2010

Veterans Village of San Diego Sonabend Site Redevelopment

SITE PLAN

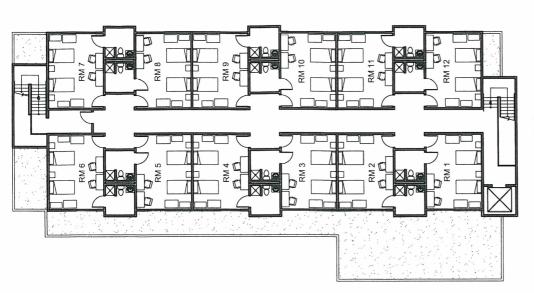
SCALE: 1"=50'-0"







03.19.2010



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OFFICES

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LEVEL 1

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STOR

STORAGE

CRESSROOM2 CLASSROOM2 CRESSROOM2 CRESSROOM2

LEVEL 2

Veterans Village of San Diego

Sonabend Site Redevelopment

LEVEL 1 & 2 - FLOOR PLANS

SCALE: 1/16"=1'-0"

SAN DIEGO HOUSING COMMISSION GENERAL APPLICATION FORM - Project Overview

Attachment - 4

ATTACHMENT 3 PROFORMA

Last revised: March 16 PLEASE PROVIDE AL	, 2005 L KNOWN INFORMATION AS REQUESTED IN SE	IADED CELLS (Che	ck all boxes that apply)	DATE: October 20, 2010
REQUEST FOR:	EARLY ASSISTANCE TECHNICAL ASSISTANCE	X	PROJECT FUNDING PREDEVELOPMENT LOAN PROJECT SUPPORT GRANT	\$ 1,492,425 \$
PROJECT TYPE:	ACQUISITION X NEW CONSTRUCTION		ACQUISITION & REHABILITATI	ON X RENTAL OWNERSHIP
PROJECT CONDITI	ON: UNIMPROVED SITE EXISTING STRUCTU		RESIDENTIAL OTHER (DESCRIBE) redevelo	COMMERCIAL opment of existing parcels
NO. OF BUILDINGS APPLICANT/BORR NAME: V ADDRESS: 41 ST TELEPHONE:	TOT NO. BLOCK NO. SU X DEED OPTION 24 0-BEDROOM 1-BEDROOM 2-BEDR PROPERTY: commercial industrial properties of San Diego 41 Pacific Highway REET (619) 393-2077	ROOM 3-BEDRO	450-570-18 ASSESSORS PARCEL NO. RIBE) OM 4-BEDROOM 5-BEDROOM Tailor Shop) /Afghanistan Veterans	2424
TAXPAYER IDENT CURRENT OWNER NAME: V	ON OF APPLICANT: ORPORATION CHDO IFICATION NUMBER: 95-3649525 /SELLER INFORMATION: VSD	CORPORATION	PARTNERSHIP OTHER DESCRIBE LEGAL DESCRIPTION: a	INDIVIDUAL OWNER
	()	FAX NO.	CITY ()	STATE ZIP
ZONING: IL3-1 COUNCIL DISTRIC		PLAN AREA: ΓRICT:	Midway San Diego Unified	
SIGNATURE		Phil Landis PRINT NAME	CEO	

Last revised: March 16, 2005

SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

NAME, ADDRESS, TITLE/POSITION, TELEPHONE, NATURE OF INTEREST AND PERCENT OF INTEREST FOR PROPOSED OWNERS, OFFICERS AND GENERAL PARTNERS - LIST ALL FOR SHAREHOLDERS, INVESTORS, LIMITED PARTNERS AND OTHERS - LIST ALL WITH A 10% OR HIGHER INTEREST

Veterans Village of San Diego PROJECT NAME: 4141 Pacific Highway ADDRESS: San Diego CA 92110 **ADDRESS** CITY STATE ZIP OWNERSHIP NAME: Veterans Village of San Diego DATE: October 20, 2010 Gene Auerbach Chair **Board Member** TITLE/POSITION NAME NATURE OF INTEREST 7585 Eads Avenue 858-485-1700 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST San Diego CA 92037 CITY STATE ZIP Vic Bianchini Vice Chair **Board Member** NAME TITLE/POSITION NATURE OF INTEREST 119 Pacific highway #866 619-807-6857 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST San Diego 92101 CA CITY STATE ZIP Secretary Linda Drabek **Board Member** NAME TITLE/POSITION NATURE OF INTEREST 10849 Caminito Colorado 619-265-7377 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST San Diego CA 92131 CITY STATE ZIP Anthony Moya Director **Board Member** TITLE/POSITION NAME NATURE OF INTEREST 550 W. C Street, Suite 800 619-699-4927 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST San Diego CA 92101 CITY STATE 7IP William Kowba Director **Board Member** TITLE/POSITION NATURE OF INTEREST NAME 11231 Green Orchard Place 858-735-7888 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST Encinitas 92024 STATE CITY David Bain Director **Board Member** TITLE/POSITION NAME NATURE OF INTEREST 1625 Rigel Street 619-255-7822 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST San Diego CA 92113 CITY STATE Mike Madigan Director **Board Member** NAME TITLE/POSITION NATURE OF INTEREST 877 Island Avenue #508 619-286-7480 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST San Diego CA 92101 CITY STATE ZIP Gary Rossio Director **Board Member** NAME TITLE/POSITION NATURE OF INTEREST 132823 Tam O'Shanter Court 858-486-2846 STREET/PO BUSINESS TELEPHONE NO. PERCENT INTEREST Poway 92064 CA CITY STATE ZIP USE ADDITIONAL SHEETS AS NECESSARY

SAN DIEGO HOUSING COMMISSION APPLICANT INTEREST FORM - AI

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED

NAME, ADDRESS, TITLE/POSITION, TELEPHONE, NATURE OF INTEREST AND PERCENT OF INTEREST FOR PROPOSED OWNERS, OFFICERS AND GENERAL PARTNERS - LIST ALL

FOR SHAREHOLDERS, INVESTORS, LIMITED PARTNERS AND OTHERS - LIST ALL WITH A 10% OR HIGHER INTEREST

	DDRESS: $\overline{4}$	141 Pacific High		San Diego	CA 92110
011		DDRESS		CITY	STATE ZIP
	WNERSHIP NAME:	Veterans Villa	ge of San D	lego	DATE: October 20, 2010
9	Harold Koenig NAME 4933 Marlboro			Director TITLE/POSITION 619-205-1406	Board Member NATURE OF INTEREST
	STREET/PO San Diego CITY	CA STATE	92116 ZIP	BUSINESS TELEPHONE NO.	PERCENT INTEREST
10	NAME 4215 Ridgeway STREET/PO San Diego	CA	92116	Director TITLE/POSITION 619-298-9680 BUSINESS TELEPHONE NO.	Board Member NATURE OF INTEREST PERCENT INTEREST
11	NAME	adway, Suite 700 CA STATE	92101 ZIP	Director TITLE/POSITION 619-531-4040 BUSINESS TELEPHONE NO.	Board Member NATURE OF INTEREST PERCENT INTEREST
12	Dan Flood NAME 1035 Mountain STREET/PO Chula Vista CITY	n Ash Avenue CA STATE	91914 ZIP	Director TITLE/POSITION 619-393-2026 BUSINESS TELEPHONE NO.	Board Member NATURE OF INTEREST PERCENT INTEREST
13	NAME STREET/PO			TITLE/POSITION BUSINESS TELEPHONE NO.	NATURE OF INTEREST PERCENT INTEREST
14	NAME STREET/PO	STATE	ZIP	TITLE/POSITION BUSINESS TELEPHONE NO.	NATURE OF INTEREST PERCENT INTEREST
15.	NAME	STATE	ZIP	TITLE/POSITION	NATURE OF INTEREST
	STREET/PO CITY	STATE	ZIP	BUSINESS TELEPHONE NO.	PERCENT INTEREST
16.	NAME			TITLE/POSITION	NATURE OF INTEREST
	STREET/PO CITY	STATE	ZIP	BUSINESS TELEPHONE NO.	PERCENT INTEREST USE ADDITIONAL SHEETS AS NECESSARY

Last revised: March 16, 2005 SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM -RENTAL

EVEL	OPMENT.	FORM -F	RENTAL	INCOME	- RI
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PLEASE P	ROVIDE A	LL KNOW	N INFORMA	TION AS REQ	UESTED - CHEC	K ALL BOXES TH	IAT APPLY			DATE: C	October 20, 2010	
PROJECT TYPE ACQUISITION					ACQUISITIO	N & REHABILI	TATION		X	RENTAL		
		>	NEW CO	NSTRUCTIO	ON _	REHABILITA	ATION			. 🗆	OWNERSHIP	
PROJECT ADDRESS		4	eterans Vill 141 Pacific TREET		Diego		San Diego		CA TATE		92110 ZIP	
UTILITY	/ INFOR	MATIO	N [lnput X,	G, E, T, or L	where indicate	d]						
		<u>T</u>	Type (X) in	ONE box		Gas (G) or El FILL IN ALL	ectricity (E) BOXES G or E			t (T) or Owner/La BOXES Tor L	andlord (L)	
		[<u>]</u>	Apartmen Duplex, T			Heat Cooking Water Heater	I (j L				
			_	obile Home		Water/Sewer Basic Electric		I.				
INCOME I	BY UNIT T	YPE										
BASIS FOR	OF	BED- ROOMS PER	PER	SQ FT PER	CURRENT	MONTHLY HOUSING COST	LESS: MONTHLY UTILITY ALLOW.	EQUALS: MONTHLY Tenant Paid RENT	COMPARE TO: MONTHLY MARKET RENT	PERCENT MEDIAN	YEARLY GROSS RENTS	
RENT*	UNITS	UNIT	UNIT	UNIT	RENT	PER UNIT	PER UNIT	PER UNIT		INCOME**	ALL UNITS	RENTS
SDHC	12	1	1.00		\$			\$ 200 \$		48 %	\$ 28,800 5	
SDHC		1	1.00_	165 \$	s	793		\$\$ \$ \$		58_%	\$ 28,800 5	
				\$	s			\$\$		[/] %		
				\$	\$		\$	\$\$		%	\$ \$	5
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				\$	\$			\$\$		%	\$	
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				s	\$		\$	\$\$ \$ \$		⁷⁰		·
				\$	s		\$	\$s				S
				\$	s	11500	\$	\$ S		%	\$	<u> </u>
				\$	\$		\$	\$\$			\$	5
				\$	\$		\$	\$\$		%		§
MGR				\$	\$		\$	\$\$		%	\$ \$	
							\$ h "SDHC", HO tom two rows).'			%	\$	
** This	calculat	ion is bas	sed on a ho	ousehold siz	ze of one plus	the bedroom t	ype;			RENT (YEAR) 90% of Market:	\$ 57,600 \$ 57,600	
				OTHER	INCOME	VA rental sub	osidy				\$132,768 \$	
									ΓAL ANNUA		\$\$190,368	
									ТО	TAL UNITS	24	
					TOTAL	<u>UNIT</u> SQ. FT.	3,960	⊢ rotal <u>com</u>	MUNTIY F.	<u>ACILITITES</u> SQ.	FT. 8,210	
									TOT	ΓAL SQ. FT.	12,170	

SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM - OPERATING EXPENSE - OE

Total Annual Operating Costs

Page 4

DATE:

October 20, 2010

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUESTED - CHECK ALL BOXES THAT APPLY Last revised: March 16, 2005 PROJECT TYPE: ACQUISITION ACQUISITION & REHABILITATION X RENTAL NEW CONSTRUCTION REHABILITATION OWNERSHIP Veterans Village of San Diego PROJECT NAME: 4141 Pacific Highway ADDRESS: San Diego CA 92110 STREET CITY STATE ZIP TOTAL NUMBER OF UNITS 24 COST COST OPERATING EXPENSE ITEM ANNUAL COST PER UNIT PER SQ. FT. **Administrative Expenses** Office Supplies & Equipment 500 21 0.04 Telephone 1,200 50 0.10 Training & Travel Payroll Services **Program Services** Other: \$ Percent of Total 2% 1,700 Subtotal 71 \$ 0.14 Marketing Expenses \$ \$ Advertising Other: Subtotal Percent of Total **Professional Fees Property Management** \$ 5,000 0.41 208 **Auditing Services** \$ 5,000 \$ 208 0.41 Legal Services \$ 5,000 208 0.41 Other: Subtotal Percent of Total 15,000 1.23 625 Utilities 0.99 Electric 12,000 500 \$ Gas 6,000 250 0.49 Water/Sewer \$ 12,000 500 0.99 Other: Subtotal Percent of Total 34% 30,000 1,250 2.47 **Contract Services** Exterminating 5,000 208 0.41 Trash Removal 5,000 208 0.41 Security Patrol Building/Grounds Maintenance 10,000 417 0.82 Janitorial Services 6,000 250 0.49 Repair Services Elevator & Other Equipment 5,000 208 0.41 Garage Operations/Maintenance Other: Subtotal Percent of Total 35% 31,000 1,292 2.55 Cleaning & Decorating Painting Supplies \$ **Grounds Supplies** \$ Other: Percent of Total Subtotal Taxes & Insurance Real Property Tax Assessment \$ \$ 10,000 Property Insurance 417 0.82 Director's & Officer's Insurance \$ \$ Other: Subtotal Percent of Total 11% 10,000 417 0.82 Other SDHC Monitoring Fees \$ 1,560 \$ 65 0.13 Other: \$ \$ \$ Other: \$ Other: \$ Percent of Total 2% Subtotal 1,560 \$ \$ 0.13 65

89,260

3,719

7.33

SAN DIEGO HOUSING COMMISSION Last revised: March 16, 2005 DEVELOPMENT FORM - DEVELOPMENT COST - DC

PLEASE PROVIDE ALL KNOWN INFORMATION AS REQUES	TED - CHECK ALL BOX	ES THAT APPLY	DATE:	October 20, 2010
PROJECT TYPE: ACQUISITION		ACQUISITION & REHABILITATION		X RENTAL
X NEW CONSTRUCTION		REHABILITATION	[OWNERSHIP
PROJECT NAME: Veterans Village of San Dieg	0			
ADDRESS: 4141 Pacific Highway STREET		San Diego CITY	CA STATE	92110 ZIP
Number of Units 24			SIMIL	211
DEVELOPMENT COST ITEM PERCENT	AMOUNT	DEVELOPMENT COST ITEM	PERCENT	AMOUNT
ACQUISITION / LAND COST LAND	\$1	LEGAL, PERMIT, & AUDIT SDHC'S LEGAL (not to exceed)		\$ 3,000
BUILDINGS	\$	BORROWER'S LEGAL		\$ 25,000
SUBTOTAL	\$1	LENDERS' LEGAL		\$
LEGAL/BROKER'S FEE/TITLE	\$	PERMITS		\$ 135,169
OTHER	\$	TITLE & RECORDING		\$ 25,000
TOTAL ACQUISION / LAND COST	\$1	INSURANCE		\$ 5,000
		AUDIT		\$
REHABILITATION / CONSTRUCTION		TAXES DURING CONSTRUCTI	ON	\$
SITE WORK	\$185,500	OTHER		\$
DEMOLITION	\$ 45,000	TOTAL LEGAL, PERMIT, &	AUDIT	\$ 193,169
STRUCTURES	\$ 1,657,396	OTHER COSTS		,
TOTAL HARD COSTS	\$ 1,887,896	DEVELOPER'S FEE	%	\$
GENERAL REQUIREMENTS 14.0 %	\$ 264,000	CONSULTANT FEE		\$ 108,000
CONTRACTOR'S OVERHEAD 1.1 %	\$ 20,481	APPRAISAL COSTS		\$
CONTRACTOR'S PROFIT 4.4 %	\$ 82,744	ENVIRONMENTAL STUDY		\$
TOTAL REHABILITATION / CONSTRUCTION	\$ 2,255,121	MARKET STUDY		\$
		MARKETING & RENT-UP		\$
CONSTRUCTION CONTINGENCY %	\$	SDHC MONITOR SET-UP		\$ 500
		REPLACEMENT RESERVES	MONTHS	\$
BOND PREMIUM	\$ 37,648	OPERATING RESERVES	MONTHS	\$
		furnishings, fixtures, and equipme	nt	\$ 75,000
CONSTRUCTIONLOAN		G & A		\$ 15,000
CONSTRUCTION INTEREST COST	\$	VVSD Contingency		\$ 100,000
APPLICATION FEE	\$	Materials Testing		\$ 50,000
LOAN ORIGINATION FEE	\$	Accounting		\$ 12,000
OTHER	\$	Misc. Consultants		\$ 57,000
	\$			\$
PERMANENT LOAN				\$
APPLICATION FEE	\$			\$
LOAN ORIGINATION FEE	\$			\$
OTHER	\$			\$
	\$			\$
				\$
RELOCATION COST	\$			\$
				\$
ARCHITECTURAL FEES				\$
DESIGN	\$176,000	TOTAL OTHER COSTS		\$ 417,500
SUPERVISION	\$45,000	-		
TOTAL ARCHITECTURAL FEES %	\$	SOFT COSTS CONTINGENCY	%	\$ 16,000
SURVEYS, SOIL BORINGS, & ENGINEERING	s 70,000	TOTAL DEVELOPMENT COST		\$ 3.210.438

SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM - SOURCE PLEASE PROVIDE ALL KNOWN INFOR		OF FUNDS - S		г аррі у							DATE:	(Page 6 October 20, 2010
PROJECT ACQUISITION			ACQUISITION &			-		X RENTA	L	NUM	MBER OF UNITS		24
X NEW CONSTRUCT	TION		REHABILITATIO)N			[OWNE	RSHIP				
PROJECT NAME:	Veterans \	/illage of Sa	n Diego										
ADDRESS: 4141 Pacific High	iway			San D	iego			CA STATE				ZIP	92110
SOURCES													
POSITION	TERMS	Y/N	MITMENT		AMORTIZED		DEFERRED	TAX	CREDIT		GRANT		EQUITY
1ST FHLB AHP	10 YRS. RATE	% N	DATE OR EXPECTED	_ \$		-	600,000						
SDHC	65	3.00 %N		\$			1,492,425						
(Select one)	YRS. RATE		DATE OR EXPECTED										
Residual Receipts or	X		y/Assisted Unit y/Assisted Bdrr		62,184 62,184								
Amortized		Y/N	<i>yn</i> 10010104 2411		02,101								
RDA	YRS. RATE	% N	DATE OR	\$		\$	1,118,012			\$			
			EXPECTED										
	1 0 100	% Y/N		\$_		\$				\$		1111	
	YRS. RATE		DATE OR EXPECTED										
GRANTS		Y/N N						\$					
Old II VIS	***************************************		DATE OR EXPECTED	-				<u> </u>		-		-	
EQUITY VVSD Land		Y/N										Φ.	1
EQUITI VVSD Land			DATE OR EXPECTED									Ψ	
	TO	ΓAL s	3,210,438	s		\$	3,210,437	\$		\$		\$	1
Note: Sources	do not equa	\$	3,210,438	Total	Dev. Costs F	rom	Page 5						
FUNDING SCHEDULE FOR	SOURCES		CLOSING		CONSTI	RUCT	ION PERIOD			CON	//PLETION		RENT UP
	тот	AL			T QUARTER		D QUARTER		UARTER		QUARTER		QTRS 5 & 6
FHLB AHP	* \$	600,000	S	\$		\$	600,000	\$		_\$		\$	
SDHC	\$ 1	,492,425	3	\$	300,000		492,425	\$	700,000	\$		\$	
RDA	\$ 1	,118,012	S	\$		\$		\$	300,000	\$	818,012	\$	
	\$	- 9	3	\$		\$		\$		\$		\$	
	\$		5	\$		\$		\$		\$		\$	
VVSD equity	\$	1 9	31	\$		\$		\$		_\$		\$	
	\$ 3	,210,438	S1	\$	300,000	\$	1,092,425	\$	1,000,000	_\$	818,012	\$	-
INFORMATION ON CONSTI													
CONSTRUCTION LENDER	NONE												
CONSTRUCTION TIME	12	(MON	ΓHS)										
CONSTRUCTION INTEREST		%											
COMMITTED:	YES	<u>X</u> N	IO					`					
DATE OF COMMITMENT/EXP	PECTEI												

SAN DIEGO HOUSING COMMISSION DEVELOPMENT FORM - PRO FORMA - PF

Last revised: March 16, 2005

PLEASE PROVIDE ALL KN				HAT AI	Last revised: March 16, 200	Date:	October 20, 2010
PROJECT TYPE:	ACQ	UISITION			ACQUISITION & REH	IABILITATION [X RENTAL
X	NEW	CONSTRUCTION	ON		REHABILITATION	[OWNERSHIP
PROJECT NAME:	Vete	erans Village of	f San Diego				
ADDRESS:	4141 STRE	Pacific Highw	vay		San Diego	CA STATE	92110 ZIP
Replacement Reserve	\$ STRE.	12,000	I D A t M t F-				
Rental Income	\$ 	57,600	LP Asset Mgmnt Fee Project Income Incre		2.50 %	GP Management Fee Mortgage Amount	\$
Other Income	\$ —— \$	132,768	Operating Exp.Incre		3.50 %	Mortgage Rate	J
Operating Expenses	\$	89,260	Vacancy Loss	ase	5.00 %	Mortgage Term(Years)	65
LP & GP Annual Increase			Deferred Dev. Fee	\$		Interest on Deff. Dev.	
SDHC Partiicipation	\$	1,492,425	Residual Receipts	X	Interest Rate	3.000	%
Percent of Residual to HC		100%	or Amortize		Term (Years)) 65	
		YEAR 1	YEAR 2		YEAR 3	YEAR 4	YEAR 5
Gross Project Income	\$		195,127	- \$	200,005	205,006	\$ 210,131
Vacancy	\$	9,518	9,756	- \$		10,250	\$ 10,507
Effective Gross Income	\$	180,850		- \$			\$ 199,624
Operating Expense Net Operating Income	\$ —	89,260 91,590		-0	95,618 94,388	8 98,964 95,791	\$ 102,428 \$ 97,196
Debt Service (1st) Coverage (1st)	\$		5 72,787	- \$ -	94,388 S	6	\$\$
Replacement Reserve	\$	12,000		-	12,000	12,000	\$ 12,000
Cash Flow	<u>\$</u>	79,590		- \$	82,388	83,791	\$85,196
LP Asset Management Fee GP Management Fee	* \$ —	<u> </u>	· ————	- \$			\$
Deffered Dev. Fee Pmt.	\$ 		<u> </u>	- \$			\$
SDHC Residual Receipts	\$	79,590	80,987	\$	82,388	83,791	\$ 85,196
Net Cash Flow	\$		5	\$		3	\$
		YEAR 6	YEAR 7		YEAR 8	YEAR 9	YEAR 10
Gross Income	\$	215,384	220,769	<u> </u>	226,288	231,945	\$ 237,744
Vacancy	\$		11,038	\$	11,314	11,597	\$ 11,887
Effective Gross Income	\$ <u> </u>		5 209,730 109,723	-			\$ 225,856
Operating Expense Net Operating Income	§—	98,602	· —————————	- \$			\$ <u>121,652</u> \$ 104,204
Debt Service (1st)	\$		5	- \$			\$
Coverage (1st)				_			
Replacement Reserve	\$	12,000		-		12,000	\$ 12,000
Cash Flow LP Asset Management Fee	³ ^e —	86,602	88,007	- \$	89,410	90,809	\$ 92,204
GP Management Fee	\$ 		<u> </u>	- \$		S	\$
Deffered Dev. Fee	\$		5	\$		5	\$
SDHC Residual Receipts Net Cash Flow	\$ \$	86,602	88,007	-		90,809	\$
Not Cash I low	Ψ			-			Φ
		YEAR 11	YEAR 12	■ 15. op:se	YEAR 13	YEAR 14	YEAR 15
Gross Income	\$	243,687		-			\$ 268,985
Vacancy Effective Gross Income	<u>\$</u> —	12,184 231,503	5 12,489 5 237,290	-	12,801 S		\$ <u>13,449</u> \$ 255,536
Operating Expense	<u>\$</u> —	125,910		- \$	134,878	139,599	\$ 144,485
Net Operating Income	\$		106,973	_ \$	108,345		\$ 111,051
Debt Service (1st)	\$			\$	S	5	\$
Coverage (1st)	<u> </u>	12.000	12.000	- _o	12,000	12.000	12.000
Replacement Reserve Cash Flow	\$ —		5 12,000 94,973		12,000 S		\$ 12,000 \$ 99,051
LP Asset Management Fee		93,373		- s			\$ 99,031
GP Management Fee	\$		5	\$		S	\$
Deffered Dev. Fee	\$	02.502		\$	900000		\$
SDHC Residual Receipts Net Cash Flow	\$ 		94,973	-	96,345	97,704	\$99,051_
1.5t Cusii I IOW	—			– ^o			Ψ

SAN DIEGO HOUSING COMMISSION ENVIRONMENTAL REVIEW REQUEST

ENVIRONMENTAL REVIEW REQUEST Last revised: March 16, 2005	Date:	October 20, 2010
PROPOSED PROJECT NAME: Veterans Village of San Diego		1
PROJECT STREET ADDRESS: 4141 Pacific Highway	ZI	P CODE: 92110
ASSESSOR'S PARCEL NO: 450-570-18	ZONING:	IL3-1
COMMUNITY PLANNING AREA: Midway		
Attach map page with arrow showing location of site. Attach assessor's labeled photos if available.	parcel map if available. Atta	ach
DEVELOPER/SPONSOR OF PROPOSED PROJECT: Veterans Village of	San Diego	
DEVELOPER'S ADDRESS: 4141 Pacific Highway	San Diego	CA 92110
STREET CONTACT PERSON: Mr. David Siegler, Vice President and CFO	CITY	STATE ZIP
PHONE: (<u>619</u>) <u>393-2077</u> FAX:	(619) 497-0753	
EXISTING USE OF SITE (Check all that apply):		
VacantResidentialCommercialIndustrial	X_ Other (specify)_	Tailor Shop
If residential, number of units:Studio1-bedroom	2-bedroom	
3-bedroom4-bedroom	5-bedroom	TOTAL
Number of buildings:1 Number of	stories: 1	
Size of site (acres or square ft): Age of struc	cture(s):Years	
PROPOSED PROJECT TYPE (check all that apply):		
X New Construction Rehabilitation:	MajorN	linor
AcquisitionAcquisition & Rehabilitation	ExteriorIr	nterior
Other (describe) redevelopment of existing parcels		
PROPOSED PROJECT DESCRIPTION (be brief, but attach additional shee (describe differences in use, density, unit sizes, etc. between existing use and	ets if necessary) proposed use):	
Construction of 24 beds for returning Iraq/Afghanistan veterans.		



THE CITY OF SAN DIEGO

DATE ISSUED:

November 4, 2010

ATTENTION:

Executive Loan Committee

SUBJECT:

Mission Apartments

FUNDING AGENCY:

San Diego Housing Commission and the Redevelopment Agency

of the City of San Diego

PROJECT AREA:

North Bay Project Area- District 2

STAFF CONTACT:

Krissy Toft, Project Manager, (619) 236-6259

Robert Chavez, Redevelopment Coordinator, (619) 236-6263

Summary

Staff Recommendation

That the Executive Loan Committee recommend to the Redevelopment Agency of the City of San Diego an allocation not to exceed \$6.0 million of Low and Moderate Income Housing Set-Aside Funds for the Mission Apartments affordable rental housing project (Project), located within the North Bay Redevelopment Project Area. The amount requested is proposed to be funded from the North Bay Project Area 20% Low and Moderate Income Housing Set-Aside Funds.

Other Recommendations

On November 12, 2008, the Midway Community Planning Advisory Committee voted unanimously to approve the Project. On December 11, 2008, the Planning Commission was presented with the proposed Project, and voted unanimously to recommend approval of the proposed project.

On February 4, 2009, the North Bay Project Area Committee (PAC) was presented the proposed Project. The PAC was generally supportive of the project.

On February 12, 2009, staff presented the proposed Project to Collaborative Management Review Team (CRT) for review and recommendation. The CRT concerns included shell construction costs and location of the proposed project in relation to the adjacent neighborhood schools.



On April 9, 2009, Agency staff presented the revisions to proposed Project to the CRT for review and recommendation. The CRT was supportive of the Project with no new issues.

On April 23, 2009, Agency staff presented the proposed Project to the Executive Loan Committee (ELC) for review and recommendation. Motion to recommend Project for Agency funding with direction to pursue Prop 1C funds passed 3-0-0.

On December 2, 2009, the North Bay PAC approved the Project and recommended an amount not to exceed \$6.0 million for the Project contingent upon written confirmation of funding from the San Diego Housing Commission (Housing Commission). The motion passed 7-5-0.

On October 21, 2010, Agency staff presented the proposed Project to the Collaborative Peer Review (CPR) for requested technical assistance including Project review and underwriting due diligence. The CPR was supportive of the Project.

Responses to Committee Comments/ Other Recommendations

Staff has worked closely with the developer to address the various committee concerns, including issues raised by the ELC on April 23, 2009. The initial design of the development was modified to be more cost effective. Shell construction costs were reduced with a new design of 85 residential units over tuck under parking garages with wood construction. The design modification removed the concrete garage with subterranean parking and replaced it with more cost effective tuck-under garages made of wood construction. This design modification lowered the construction costs by \$2 million as well as the amount of financing requested from the Agency. At the direction of the City Planning and Community Investment Department, the landscape plan was redesigned to enhance the community amenities.

The developer has provided information regarding school location, transportation, and quality of education. Grant Elementary provides education from Kindergarten thru Eighth Grade. The elementary school is located in Mission Hills, which is approximately .6 miles or approximately 10 minutes away from Mission Apartments, and directly accessible by bus. Grant Elementary is one of the top performing schools within the San Diego Unified District, with continually rising API scores.

Staff reviewed the Transit Oriented Development Housing Program funded by Proposition 1C. The proposed Project was not competitive based on the Application Selection Criteria areas of Project Size and Transit-Supportive land use (amenities, services, and uses).

Fiscal Impact

The amount of subsidy requested is \$6.0 million. Funds are available from the North Bay Project Area Low/Moderate Income Housing Set Aside Fund.

Project Background

The development of the proposed Project would advance the goals and objectives of the North Bay Redevelopment Plan and 5-Year Implementation Plan by developing an underutilized parcel and increasing affordable housing opportunities within the Project Area.

On July 18, 2008, the developer, AMCAL Mission Fund, L. P. (AMCAL), entered into a Purchase and Sale Agreement with the property owner, Pacifica Company (Pacifica), a general partner of the Mission Brewery Plaza Limited Partnership, for acquisition of the subject property. The Purchase and Sale Agreement expired in December 2009. AMCAL entered into a new Purchase and Sale Agreement on April 14, 2010. The Purchase and Sale Agreement was amended on July 30, 2010. The new closing date is January 31, 2011.

On October 31, 2008, AMCAL submitted a NOFA application to the Redevelopment Agency. The Project went through a detailed underwriting process undertaken by Agency staff with the guidance of David Rosen and Associates (DRA), the Agency's financial advisor from November 2008 to March 2009. In April 2009, a deal point memo was prepared to capture all the key elements of the financial deal structure. The Agency requested the developer continue to look for additional sources of financing to reduce the Agency's subsidy. The Project was reviewed by the Housing Commission and with its assistance the development was modified to be more cost effective. The new design will provide 85 residential units over tuck under parking garages with wood construction. The design modification removed four residential units and the concrete garage with subterranean parking and replaced it with more cost effective garages made of wood construction. This design modification lowered the construction costs and the amount of financing requested from the Agency. In addition to the Agency funding, the Housing Commission will provide a financial subsidy of \$6.0 million.

Originally, in December 2004, Pacifica Companies submitted an application to amend the Midway/Pacific Highway Corridor Community Plan, Public Right-of-Way Vacation, Tentative Map and Planned Development Permit to develop the site with a residential/commercial mixed use development consisting of 89 market rate condominium units, and 8,000 square feet of commercial area. The development site included the historic Mission Brewery site, and an adjacent 200-space parking lot that is currently used for airport parking. The original proposal was subsequently supported by the City's Planning Commission. However, due to the unstable economy and financial markets, Pacifica was unable to move forward with the proposed development. Since then, AMCAL has revised the Project to construct 85 affordable apartment units. The previously approved Public Right-of-Way Vacation and Tentative Map are no longer needed for the revised project.

Project Description

The subject parcels consist of approximately 1.5 acres, and is located within the North Bay Redevelopment Area. The site, which is currently used as a parking lot is bound by Hancock Street to the north, Kurtz Street to the south, and Sutherland Street to the west. A Project Site Map is herein included as Attachment 1. The development location includes the historically-designated Mission Brewery building, which would neither be modified, nor adversely affected by the proposed project.

The proposed Project, located at 1815 and 1847 Hancock Street, shall consists of 84 units of affordable workforce housing and one unrestricted manager's unit in a three-story building (Type V construction) with the first level consisting of tuck under parking, surface parking and open space, and the second and third stories providing the residential apartments. The proposed Project Basic Concept Drawings are included as Attachment 2. The Project is a transit oriented residential development with the Washington Street Trolley Station immediately adjacent. Project residents will be able to walk directly from their door step to the Washington Street Trolley Station trolley stop, with a pedestrian access provided by a pedestrian walkway at the Southeast corner of the building.

The proposed Project received the following discretionary approvals:

- A Community Plan Amendment and General Plan Amendment to change the land use from Transportation-Related Commercial to Multiple Use;
- A Planned Development Permit to reallocate density from the Mission Brewery building parcels across the two project sites.

The Project is neither requesting a rezone, nor a waiver from the requirement to underground overhead utilities. The Project does not require a Coastal Development Permit. On December 11, 2008, the Planning Commission voted unanimously to recommend approval of the proposed project. The Project entitlements were approved by the Council on July 12, 2010.

The rental units are 100% affordable to households earning between 50% and 60% of the Area Median Income. Floor plans of two and three bedrooms range in size from approximately 753 square feet to 1043 square feet. Elevators will provide access to the upper floors. On-site amenities include a community room with offices, a kitchen, a computer room, tot lots/play areas, outdoor seating, BBQ, and planters. The Project will comply with Universal Design standards, and the developer shall comply with City's Equal Opportunity goals. The proposed increase in affordable housing would implement the goals and objectives of the City's Housing Element, and the North Bay Redevelopment Project Plan. The development will provide benefits to the North Bay Redevelopment Area, including redevelopment of an underutilized parcel, needed affordable housing, and on-site resident services. Additionally, there is a demand for affordable housing for the local workforce, including housing to serve the adjacent employment areas.

No replacement housing plan is required. However, there are potential relocation expenses estimated at approximately \$30,000 for the existing Parking Management Agreement associated with the current parking lot.

The proposed Project complies with the current California Building Code that includes comprehensive accessibility and adaptability requirements for multi-family new construction development. The Project will be reviewed and inspected for compliance by the Development Services Department for the City of San Diego. In addition, all projects that utilize Federal funds, in any amount, are required to provide five percent (5%) of the units with full accessibility features complying with the prevailing edition of ANSI A117.1 and other applicable federal, state or local standards in effect at the time of permit application.

Development Team

ROLE	FIRM/CONTACT	OWNERSHIP
Managing General Partner	Las Palmas Foundation Contact: Joseph Michaels	501(C) 3 Corporation
Administrative General Partner	AMCAL Multi-Housing Inc. Contact: Arjun Nagarkatti	Privately held Corporation
Limited Partner/Tax Credit Investor	TBD	
Construction Manager	AMCAL General Contractors	Privately held Corporation
General Contractor	AMCAL General Contractors	Privately held Corporation
Subcontractor	Several	Privately held Corporations/DBAs
Architect	Withee Malcolm Architects, LLP	Limited Liability Partnership
Consultant(s)	Law Offices of Bocarsly, Cowan, Esmail & Arndt, LLP Contact: Kyle Arndt	Limited Liability Partnership
Property Management	John Stewart Company Contact: Lori Horn	Privately held Corporation

The Agency has previously partnered with AMCAL on Los Vientos, an 89 unit affordable family development located in Barrio Logan. AMCAL was successful in receiving a 9% allocation on the first application for TCAC. Construction has been completed on Los Vientos.

General Project Information

APN #s	451-590-27-00 & 451-590-64-00
Site Area (sq footage)	68,072 square feet
Stories/Max. Height	3 Stories/30' height limit

Residential Portion of Project

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Type of housing (for sale/rental; single-family, multi-family, senior etc.)	Multi-family Rental
Total number of units/total square feet of units	85 units/81,094 gross square feet
Total number of affordable units/bedrooms at what rate of affordability and approximate size.	9 units @ 50% AMI; 8 @ 753sf, 1 @ 1,043sf 75 units @ 60% AMI; 74 @ 753sf, 1 @ 1,043sf 1 unrestricted manager unit, 1,043sf
Number of market rate units/bedrooms	None – 100% Affordable
Projected Rental Rates	\$827 to \$1,107 / Unit
Market Rents for Like-Sized Units in Area	\$1,856 to \$2,146 / Unit
Inclusionary Housing Ordinance Compliance	In compliance - 84 affordable units proposed
Land Area (number of square feet)	68,072 square feet
Project density (in units/acre)	56.7 units per acre
Density of adjacent blocks (in units/acre)	The adjacent block is a mixed use of industrial properties and a new construction condominium development.
Number of units demolished (if applicable)	None
Rent/unit price of demolished units	N/A

Affordable Housing Impact

The following table includes detailed information regarding the affordable housing unit rent structure:

Bedrooms	Unit Size	Income Level	Units	Restricted Rent	Utility Allowance
Two Bedrooms	753 SF	50% AMI	8	\$827	\$22
I wo bedrooms		60% AMI	74	\$997	D ZZ
	1,043 SF	50% AMI	1	\$918	
Three Bedrooms		60% AMI	1	\$1,107	\$26
		MGR	1	N/A	

Below is a detailed summary for the proposed Project. The financing scenario includes financing the Project with a combination of 4% tax credits, bond financing, a San Diego Housing Commission acquisition financing and residual receipts loan, deferred developer fee, and an Agency residual receipts loan.

Sources and Uses of Funds

Sources of Funding		Uses of Funding		
Permanent Loan	\$6,031,342	Acquisition	\$3,400,000	
Developer Equity	\$0	Construction	\$14,271,759	
Tax Credit Equity	\$7,622,649	Soft Costs	\$6,029,274	
Deferred Developer Fee	\$280,000	Financing Costs	\$387,637	
SDHC Acquisition	\$3,400,000	Reserves	\$445,321	
SDHC Residual Receipts Loan	\$2,600,000	Developer Fee	\$1,400,000	
Agency Residual Receipts Loan	\$6,000,000			
Total Financed	\$25,993,991		\$25,993,991	
Ratio of requested Agency funds to other financing for the project	23%		-	

Funding Request Ratios

Agency subsidy requested	\$6,000,000
Number of affordable units proposed	85 (1 mgr unit)
Number of bedrooms	173
Subsidy per unit requested	\$70,588
Subsidy per bedroom requested	\$34,682
Total Land Cost	\$3,400,000
Land Cost/Unit	\$40,000
Land Cost/Bedroom	\$19,653

Owner Participation Agreement and Deal Structure Overview

The Agency is proposing to provide a residual receipts loan in the amount of \$6,000,000 for the construction of the improvements. The total Project costs are \$25,933,991. The Project Proforma is included as Attachment 3. The financing plan assumes that the development will be financed with tax-exempt bonds, 4% tax credits, a private permanent loan, a San Diego Housing Commission residual receipts loan, a deferred developer fee, and an Agency residual receipts

loan. A portion of the San Diego Housing Commission investment, \$3,400,000, will be used to purchase the site from the developer. The Developer shall apply for CDLAC and 4% tax credits in January 2011.

The San Diego Housing Commission plans to purchase the land from the developer, after the property has been remediated, and enter into a 65 year ground lease with AMCAL. The Housing Commission will have the right of first refusal to purchase the improvements after the 15 year tax credit compliance period. At year 15, the Housing Commission will have the option to pay off the remaining balance of the Agency residual receipts loan or assume it.

The affordability and other restrictions imposed on the property by the Owner Participation Agreement and Agreement Affecting Real Property are scheduled to expire not less than sixty-five (65) years from the date of the recordation of the Release of Construction Covenants.

Agency funding shall be in the form of a 55 year residual receipts loan and secured by a deed of trust. The Agency loan shall be repaid on a pro rata share of the Public Entities Share of Residual Receipts based upon the percentage equal to the loan amount of the Agency Loan divided by the total loan amounts of all public agency loans provide for development of the Improvements, including the Agency Loan.

The total Agency residual receipts loan is \$6,000,000 and will be disbursed as follows:

- First Disbursement: \$340,000 at Close of Acquisition by Housing Commission
- Second Disbursement: \$2,530,000 at the Close of Construction Loan
- Third Disbursement: \$2,530,000 at 50% Construction Completion
- Fourth Disbursement: \$600,000 (10% Retention) at issuance of Release of Construction Covenants

Housing Impact

The development of the Project is consistent with the North Bay Redevelopment Area Plan goal of expanding the community's supply of affordable housing. The Project shall result in the development of 84 new affordable housing rental units within the Project Area. The new rental units will be made available to households earning between 50-60% of the area median income (AMI), with projected rental rates ranging from \$827-\$997 a month for a two bedroom unit to \$918-\$1,107 a month for a three bedroom unit.

Environmental Impact

A Certified Mitigated Negative Declaration Number 52078 was prepared in accordance with the State of California Environmental Quality Act (CEQA) Guidelines. A mitigation, monitoring, and reporting program would be implemented, which would reduce to below a level of significance the potential environmental impacts identified from the environmental review process for Historical Resources (Archaeological, Paleontological). The Mitigated Negative Declaration document was approved by Council concurrently with the Community Plan Amendment and Planned Development Permit on July 12, 2010.

Proposed Project Schedule

Action	Timeline*
San Diego Housing Authority	November 30, 2010
Agency OPA Approval	November 30, 2010
CDLAC Application (if applicable)	January 2011
TCAC Application (4%)	January 2011
Construction Start	May 2011
Construction Completion (estimated)	June 2013

^{*}Timeline subject to change, based upon the CDLAC 2011 application schedule.

Community Comment

On February 4, 2009, the North Bay PAC was presented with the Project proposal. The PAC requested the Developer to return several times to provide additional information on the Project. PAC members were interested in the developer's property management oversight, potential for residual receipts payments, the resident selection process and potential occupations that would be selected to live in the apartments. On December 2, 2009, the PAC received an update on the proposed development including the redesign and voted to recommend an amount not to exceed \$6,000,000 for the Project contingent upon written confirmation of funding from the Housing Commission. The motion passed 7-5-0.

On November 12, 2008, the Midway Community Planning Advisory Committee voted unanimously to approve the revised project.

Summary Conclusion

Based on the quality of the proposed development, the demonstrated capabilities of the development team, and the level of community support for the project, staff recommends approval of the proposed Project.

Respectfully submitted,

Project Manager

City of San Diego Redevelopment Agency

Robert Chavez

Community Development Coordinator City of San Diego Redevelopment Agency

Attachments:

1. Site Map

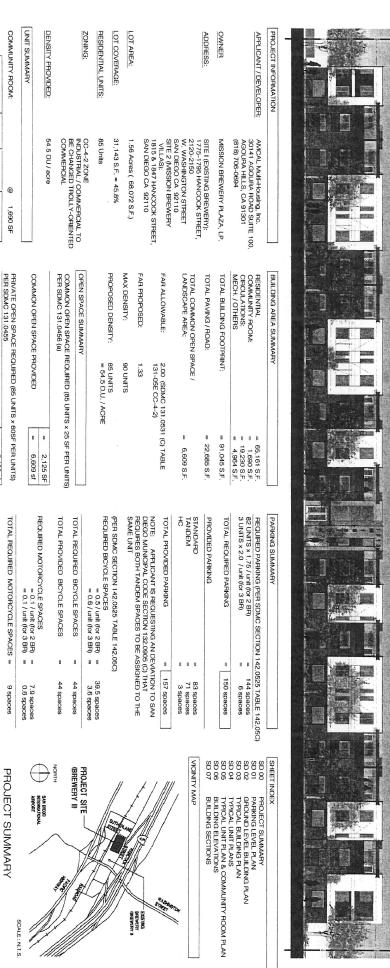
2. Basic Concept Drawings

3. Proforma

SITE MAP MISSION APARTMENTS



N-SS-OZREWERY VILLAS



PLAN

DESCRIPTION 2 BR 1 BA 2 BR 1 BA 3 BR 2 BA

QNTY.

TOTAL AREA 2,523 SF 59,092 SF 3,546 SF

000

3 (3.5%) 79 (93.0%) 3 (3.5%)

841 sf 748 sf 1,182 sf AREA

PRIVATE OPEN SPACE PROVIDED PRIVATE OPEN SPACE

TOTAL OPEN SPACE PROVIDED

13,014 sf

NEWLY CREATED ON-STREET PARKING ALONG SUTHERLAND STREET

8 spaces 9 spaces 9 spaces

DEVELOPER
AMCAL Multi-Housing, Inc.
30141 AGOURA ROAD SUITE 100, AGOURA HILLS, CA 91301
T (818) 706-0684

Withee Malcolm Architects, LLP 2251 w. 190th Street Tornance, Ca 90504 Tel. (310) 217-0825 Fax (310) 217-0425

SD 00

MISSION BREWERY VILLAS PROJECT SUMMARY

TOTAL PROVIDED MOTORCYCLE SPACES

STORAGE SPACE REQUIREMENT

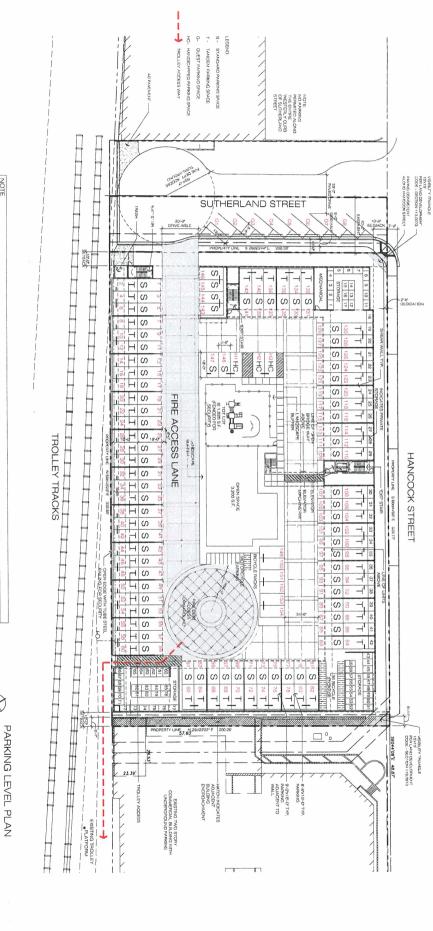
85 TOTAL RESIDENTIAL STORAGE AT 240 CUBIF FEET WITH MIN. HORZONITAL DIMENSION OF 7-0º ALONG ONE PLAN PER DWELLING UNIT PER SDMC 131.0454 LOCATED AT PARKING LEVEL.

5,100 sf 6,405 sf

TOTAL UNITS:

85 units provided

65,161 SF



NOTE

AMCAL IS PROPOSING AN AFFORDABLE FAMILY DEVELOPMENT - 100% AFFORDABLE TO LOW INCOME FAMILY HOUSEHOLDS.

9

CONSTRUCTION DRAWINGS SHALL DEMONSTRATE COMPLIANCE WITH BUILDING ARTICULATION REQUIREMENTS CONTAINED IN SAN DIEGO MUNICIPAL CODE SECTION 131.0554.

PARKING SPACES SHALL COMPLY AT ALL TIMES WITH REQUIREMENTS OF THE LAND DEVELOPMENT CODE AND SHALL NOT BE CONVERTED FOR ANY OTHER USE UNLESS OTHERWISE AUTHORIZED BY THE CITY MANAGER. PROJECT SHALL COMPLY WITH ALL REQUIREMENTS OF LANDSCAPING REQUIREMENTS CONTAINED IN SAN DIEGO MUNICIPAL CODE CHAPTER 14, ARTICLE 2, DIVISION 4.

OMITTED PER CYCLE ISSUE (LDR-ENGINEERING REVIEW) ITEM 97

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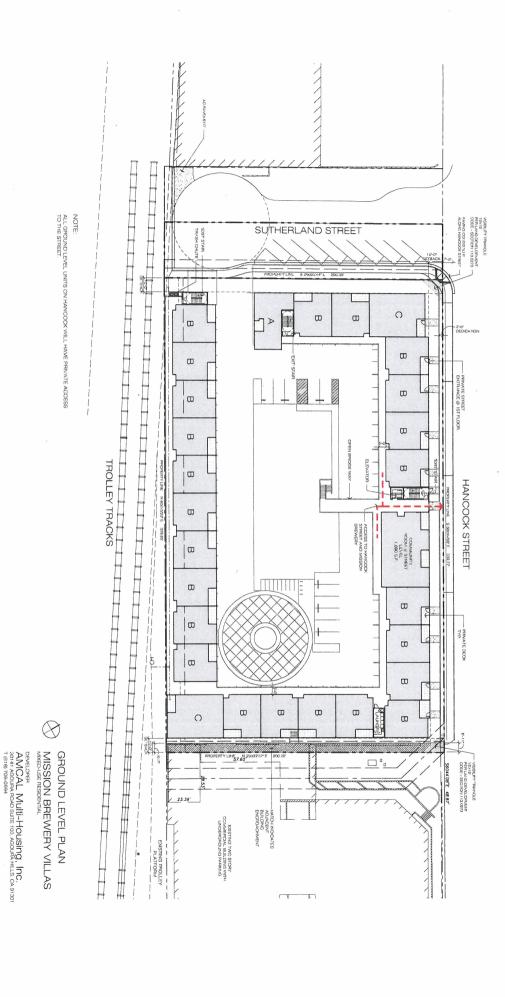
MISSION BREWERY VILLAS

AMCAL Multi-Housing, Inc. 30141 AGOURA ROAD SUITE 100, AGOURA HILLS, CA 91301 T (818) 706-0694

Withee Malcolm Architects, LLP 2251 w. 190th Street Tomance, Ca 90504 Tel. (310) 217-2885 Fax (310) 217-0425

JOB NO. 8060.301 DATE: July 06. 2010

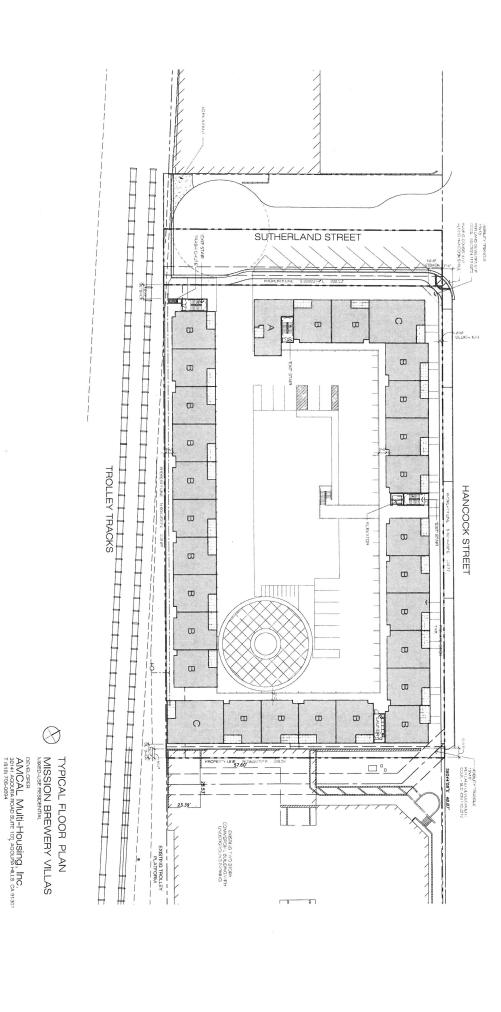
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JOB NO. 8060,301 DATE: July 06, 2010

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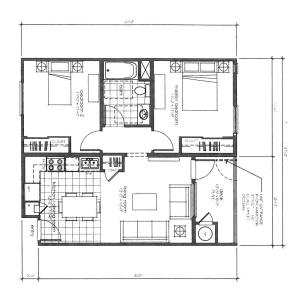
Withee Malcolm Architects, LLP 2251 W. 190th Street 10rance, Ca 90504 Tel. (310) 217-0425 Fax (310) 217-0425



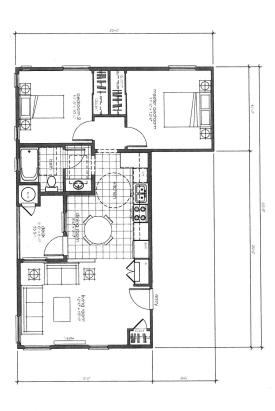
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SD 03

Withee Malcolm Architects, LLP 2251 W. 190th Street Tomano. Ca 90504 Tel. (310) 217-2885 Fax (310) 217-0425



UNIT B
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CROSS 1/4* SF = 7-48 5.
LIVABLE LIFE SI = 70-85.
LIVABLE LIFE SI = 70-85.



UNIT PLANS
MISSION BREWERY VILLAS

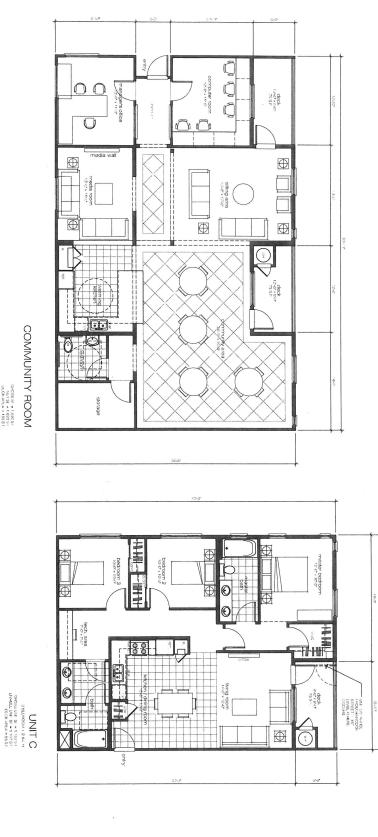
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DEVELOPER
A1 ACQUARA ROAD SUTTE 100 ACQUARA HILLS CA 91901
T (818) 706-0694

Withee Malcolm Architects, LLP 2551 W. 190n Street Townson Ca. 98594 Townson Ca. 98594 Townson Ca. 98595 Fav. (310) 217-2685 Fav. (310) 217-2685

SD 04

JOB NO. 8090.301 16 DATE: July 06, 2010



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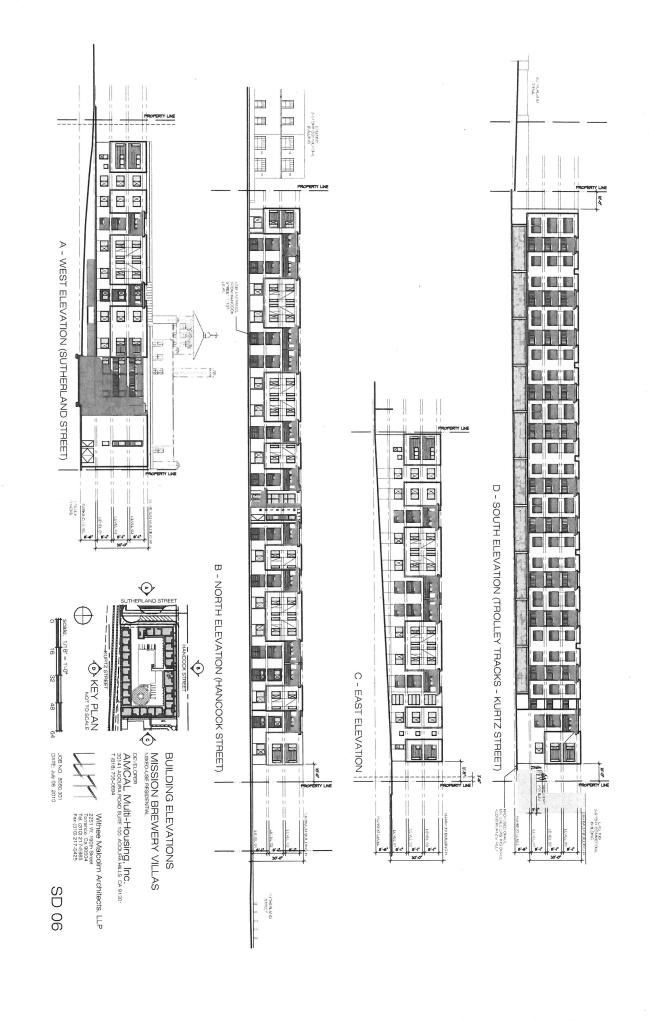
UNIT PLAN / COMMUNITY ROOM MISSION BREWERY VILLAS

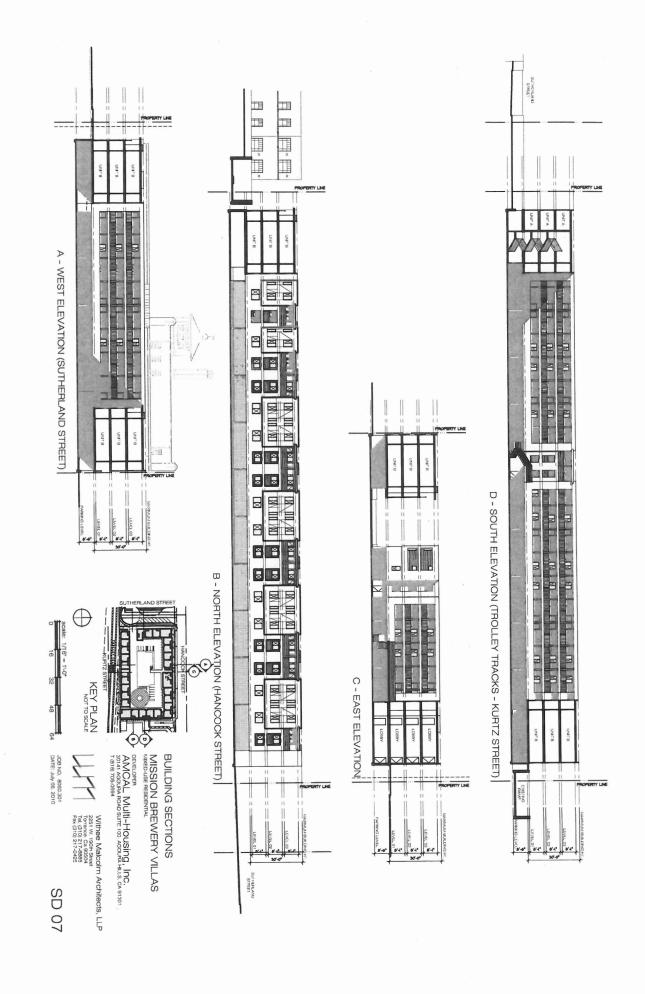
DE-FLOPER
MICAL Multi-Housing, Inc.
30:141 AGOURA ROAD SUTE 100 ACOURA HILLS CA 91301
T (818) 706-0694

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SD 05

Withee Malcolm Architects, LLP 2251 W. 190h Street Torrance, Ca 90504 Tel. (310) 217-2825 Fax (310) 217-2425





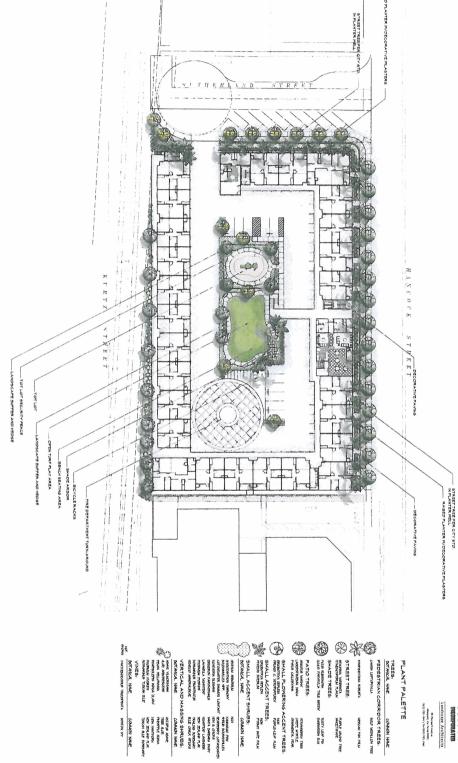
MISSION BREWERY VILLAS

CONCEPTUAL LANDSCAPE PLAN SAN DIEGO, CA

AMGAL MULTI-HOUSING, INC.

30141 AGOURA RD. AGOURA HILLS, CA 91301 (818) 706-0694





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AMCAL Multi-Housing, Inc.

30,061,856	Limit	20,876,288 Adjusted Threshold Basis Limit	20,876,288	85	j	Total
	0%	311,296 35% AMI & under	311,296	1	311,296	3bd/2ba
2,087,629	10%	36% AMI - 50% AMI		0	243,200	2bd/1ba
,	no	Local Impact Fees				Mgrs' Units:
835,052	yes	Energy Efficiency		0	346,803	4bd/2ba
2,087,629	yes	Elevator	622,592 Elevator	2	311,296	3bd/2ba
	no	19,942,400 New const. parking below	19,942,400	82 22	243,200	2bd/1ba
4,175,258	yes	Prevailing Wage		0	201,613	1bd/1ba
		Adjustments to Basis:		units	Limit	
20,876,288	is Limit	Unadjusted Threshold Basis Limit	Total	# of	Unit Basis	Unit size

		27,035	Cash Flow
	1.15 DCR 0.42% MHP Amt 1.15 DCR 4.50% Of gross rents	457,466 - 457,466 43,241	Debt Service - Perm. Loan Debt Service - MHP Total Debt Service Ground Lease Payment
	206 /unit/year 5,096	17,475 433,175 527,742	Bond Monitoring Costs Total Expenses Net Operating Income
	4,400 /unit/year 300 /unit/year 191 /unit/year - /unit/year	374,000 25,500 16,200	Operating Expenses Replacement Reserves Service Provider
laundry	9 per unit/mo.	Annual 1,002,312 9,180 1,011,492 50,575 960,917	Income from Rents Other Income Gross Income Vacancy @ Adjusted Gross Inc.
PANCY)	INCOME & EXPENSE (AT STABILIZED OCCUPANCY)	INCOME & EX	

COST BR	COST BREAKDOWN					
	Affordable Units		1 Mgr. Units	0 Market Rate Units	Units %	\$ ner
	Cost	Basis	Basis	D.U.	Proj. Cost	gross sf
Acquisition					•	(
Land Cost	3,400,000		3,400,000	40,000	13.11%	41.93
Land Closing Cost	54,000		54,000	635	0.21%	0.67
Land Carrying Cost	283,333		283,333	3,333	1.09%	3.49
Remedial work, demolition	581,082		581,082	6,836	2.24%	7.17
Off Site Development	252,100	252,100		2,966	0.97%	3.11
New Construction						
Sitework						
Onsites/Common Area	1,067,501	1,067,501		12,559	4.12%	13.16
Tuck - Under Parking Garage	1,540,650	1,540,650		18,125	5.94%	19.00
Structures						
Rec Building/Room	173,650	173,650		2,043	0.67%	2.14
Direct Building Const.	8,498,618	8,498,618		99,984	32.77%	104.80
GC Contingency	909,244	909,244		10,697	3.51%	11.21
General Requirements	700,000	700,000				
Contractor Overhead	274,457	274,457		8,235	2.70%	8.63
Contractor Profit	274,457	274,457		3,229	1.06%	3.38
Commercial (non-basis)	•		•	3,229	1.06%	3.38
14,271,758				ı	0.00%	0.00
Architectural rees						
Design	575,000	575,000				
Supervision		ı		6,765	2.22%	7.09
Survey & Engineering	615,000	615,000			0.00%	0.00
Predevelopment Expenses	340,000	340,000		7,235	2.37%	7.58
				4,000	1.31%	4.19
Construction Interest and Fees						
Constr'n Loan Origination Fee	162,118	162,118)))
Constr'n Loan Interest Reserve	632,261	632,261		1,907	0.63%	2.00
Investor Bridge Loan Orig. Fee				7,438	2.44%	7.80
Investor Bridge Loan Int. Reserve		1	•		0.00%	0.00
Credit Enhancement none					0.00%	0.00
Closing Costs	50,000	50,000			0.00%	0.00
Property Taxes	85,000	85,000		588	0.19%	0.62
Insurance	171,133	171,133		1,000	0.33%	1.05
Environmental Insurance	35,000	35,000		2,013	0.66%	2.11
litle and Recording	20,000	20,000		2,013	0.66%	2.11
Permanent Financing						
Bond Issuance Fees	111,751		111,751			

Total Project Costs	Developer Costs Developer Overhead/Profit Consultant/Processing Agent Project Administration Other: Non-profit Partner	Marketing Furnishings/Appliances Consultant Fees Relocation Expenses Contingency	Application Fee Alloc./Reserv. Fee Compliance Monitoring Fee Permit Processing Fees Onsite (impact) Fees, Permits Bldg. Permit Fees	Reserves Reserves Operating Reserves Appraisal Costs & Mkt Study Line of credit interest (predevelops Trace Esse	Local Gap Funding Fees Bond Lender Fees Title & Recording Fee Housing Commission & RDA lender (Legal Fees Legal and Audit (Construction)
25,933,991	1,400,000	46,750 93,500 85,000 30,000 171,405	2,000 9,296 34,440 1,784,986 263,500	105,000 445,321 18,000 118,000	300,439 30,000 105,000
20,430,579	1,400,000 - -	93,500 30,000 171,405	1,784,986 263,500	90,000 18,000 118,000	85,000
5,488,412	·	46,750 85,000	2,000 9,296 34,440 0	445,321	300,439 30,000 105,000
305,106	16,471 - -	550 1,100 1,000 353	24 109 405 21,000 3,100	1,000 1,235 5,239 212 1,388	3,535 3,535 1,235
99.36%	5.40% 0.00% 0.00% 0.00%	0.18% 0.36% 0.33% 0.12%	0.01% 0.04% 0.13% 6.88% 1.02%	0.33% 0.40% 1.72% 0.07% 0.46%	0.00% 0.00% 1.16% 0.12% 0.40%
319.80	17.26 0.00 0.00 0.00	0.58 1.15 1.05 0.37	0.02 0.11 0.42 22.01 3.25	1.05 1.29 5.49 0.22	0.00 0.00 3.70 0.37 1.29

SOURCES & USES OF FUNDS

Total Project Costs	Permanent Loan (1st Trust Deed) Permanent Loan (1st Trust Deed) Deferred Developer Fee San Diego Redevelopment Agency San Diego Housing Commission Ground Lease San Diego Housing Commission Residual Receipts Loan	SOURCES Federal Tax Credit Equity	Project costs at construction completion	Construction Period Bridge Amount Investor Bridge Loan/Tax Credit Equity:	Deterred Operating Reserve San Diego Redevelopment Agency San Diego Housing Commission Ground Lease San Diego Housing Commission Residual Receipts Loan	Bonds - A tranche (Sr Loan) Bonds - B tranche (Sr Loan) Deferred Developer Fee	SOURCES
25,933,991 GAP at Permanent (deficit) or surplus	ase teceipts Loan	PERMANENT PERIOD	25,933,991	16.85% of Tax Credit Equity	ase teceipts Loan		CONSTRUCTION PERIOD
0	6,031,342 280,000 6,000,000 3,400,000 2,600,000 25,933,991	7,622,649		1,284,530 25,933,991	5,400,000 3,400,000 2,600,000	6,031,342 6,938,119 280,000	Per Project

	Maximum State Credits Available State Credits Necessary for Feasibility	Equity Raised from Sale of Fed Credits \$0		Maximum Federal Credits Available 3.	Total Adjusted Qualified Basis	Voluntary Credit Reduction	Qualified Basis 1	Total Adjusted Eligible Basis 1	Requested Unadjusted Eligible Basis	Deduct Ineligible Amounts and Voluntary Basis Reduction	Lesser of Total Eligible Basis or Threshold Basis Limit	Total Eligible Basis	
Stat		\$0.820 price	10 Yr. Federa	3.50%		0%	100%	130%		duction	mit		TAX CREDIT CALCULATIONS
State Credit Reservation:			10 Yr. Federal Credit Reservation:]	26,559,752		26,559,752	26,559,752	20,430,579	•	20,430,579	20,430,579	basis
		7,622,649		9,295,913									credits/equity

Equity Raised from Sale of State Credits \$0.650 price

Blended Tax Credit Price n/a

PERMANENT LOAN CALCULATION

	'n	Lesser of : A.		Maximum Perm
	CAP 7.00%	DSCR 1.15	Amort. (yrs): 30	Maximum Perm. Loan Debt Service =
pn	pn LTV 80.00%	int. rate 6.50%		
pmt = 457,466	pmt = 458,906 LTV 80.00% \$ 6,031,342	\$ 6,050,330		
	DSCR: 1.15	LTV: 80%		458,906

Result:

\$ 6,031,342

FORECASTED CASH AVAILABLE =	TOTAL MANDATORY DEBT SERVICE Debt Coverage Ratio	MANDATORY DEBT SERVICE 1st Trust Deed 30 years	NET OPERATING RENTAL INCOME =	TOTAL OPERATING EXPENSES	TOTAL Bond Monitoring Costs TOTAL REAL ESTATE TAXES	Services Amenities Replacement Reserves	Subscriptions, newspapers, bus. lic. fees	Other - Maint	Grounds	Exterminating	Repairs Trash Removal	Painting	Total Insurance	Maintenance Personnel Other - Payroll	On-site Manager	Total Water/Sewer	Total Utilities	Management Fee	Security Security	Accounting/Audit	Advertising Legal	EXPENSES	Vacancy @ 5% TOTAL NET RENTAL INCOME	IOTAL GROSS POTENTIAL REVENUE	Income from Rents Other Income (laundry)	Infla	65 Year Cash Flow Mission Apt
					2.00%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50% 3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50% 3.50%		ı		2.50% 2.50%	Inflation Factor	
70,276	457,466 1.15	457,466 -	527,742	433,175	17,475	16,200 25,500	8,094	4,500	17,600	3,700	15,000 12,700	13,100	15,000	10.006	55,000	67,300	33,700	9,000 40,800	3,000	8,500	2,000 5,000		50,575 960,917	1,011,492	1,002,312 9,180	Year 1 2013	
79,750	457,466 1.17	457,466 -	537,216	447,725	17,475	16,767 26,393	8,377	4,658	18,216	3,830	15,525 13 145	13,559	15,525	51,750 10.356	56,925	69,656	34,880	42 228	3,105	8,798	2,070 5,175		51,839 984,940	1,036,779	1,027,370 9,410	Year 2 2014	
89,314	457,466 1.20	457,466 -	546,781	462,783	17,475	17,354 27,316	8,670	4,821	18,854	3,964	16,068 13,605	14,033	16,068	53,561 10.719	58,917	72,093	36,100	9,041 43 706	3,214	9,105	2,142 5,356		53,135 1,009,564	1,062,699	1,053,054 9,645	Year 3 <u>2015</u>	
98,968	457,466 1.22	457,466 -	556,434	478,369	17,475	17,961 28,272	8,974	4,989	19,513	4,102	16,631 14,081	14,524	16,631	55,436 11.094	60,979	74,617	37,364	45 236	3,326	9,424	2,217 5,544		54,463 1,034,803	1,089,266	1,079,380 9,886	Year 4 <u>2016</u>	
108,707	457,466 1.24	457,466 -	566,173	494,500	17,475	18,590 29,262	9,288	5,164	20,196	4,246	17,213 14 574	15,033	17,213	57,376 11.482	63,114	77,228	38,672	46.819	3,443	9,754	2,295 5,738		55,825 1,060,673	1,116,498	1,106,365 10,133	Year 5 <u>2017</u>	
118,527	457,466 1.26	457,466 -	575,994	511,196	17,475	19,241 30,286	9,613	5,345	20,903	4,394	17,815 15,084	15,559	17,815	59,384 11.884	65,323	79,931	40,025	48 458	3,563	10,095	2,375 5,938		57,221 1,087,190	1,144,410	1,134,024 10,386	Year 6 <u>2018</u>	
128,427	457,466 1.28	457,466 -	585,893	528,476	17,475	19,914 31,346	9,949	5,532	21,635	4,548	18,439 15,612	16,103	18,439	61,463 12.300	67,609	82,729	41,426	50 154	3,688	10,449	2,459 6,146		58,651 1,114,370	1,173,021	1,162,375 10,646	Year 7 <u>2019</u>	
138,401	457,466 1.30	457,466 -	595,867	546,361	17,475	32,443	10,298	5,725	22,392	4,707	19,084 16.158	16,667	19,084	63,614 12.731	69,975	85,624	42,876	51 909	3,817	10,814	2,545 6,361		60,117 1,142,229	1,202,346	1,191,434 10,912	Year 8 <u>2020</u>	
148,446	457,466 1.32	457,466 -	605,912	564,873	17,475	21,332 33,579	10,658	5,926	23,176	4,872	19,752 16,723	17,250	19,752	13.176	72,424	88,621	44,376	53 726	3,950	11,193	2,634 6,584		61,620 1,170,785	1,232,405	1,221,220 11,185	Year 9 2021	
158,557	457,466 1.35	457,466 -	616,023	584,031	17,475	34,754	11,031	6,133	23,987	5,043	20,443	17,854	20,443	68,145 13.637	74,959	91,723	45,930	55 606	4,089	11,585	2,726 6,814		1,200,054	1,263,215	1,251,750 11,465	Year 10 2022	

Cash to AMCAL Cash to Nonprofit	Payments Ending Balance	Interest Accrued	San Diego Housing Commission Loan Beginning Balance	Ending Balance	Payments	Interest Accrued	Beginning Balance	San Diego Redevelopment Agency	Ending Balance	Payments		<u>Deferred Developer Fee</u> Beginning Balance	TOLP	To Co-GP	Balance to GP, LP	Remaining Nonprofit Fee		San Diego Redevelopilietic Agency	50%	Balance	GROUND LEASE PAYMENT San Diego Housing Commission © 4.5%	Balance	Balance to Pay DDF to AMCAL	DEFERRED DEVELOPER FEE:		rofit Fee		Inflation Factor RESIDUAL RECEIPTS OBLIGATIONS:	Mission Apt
											0.00%		10%	90%				30.2%	/00003							3.00%	3.00%	Factor	
50,776 12,000	2,678,000	78,000	3.00% 2,600,000	6,180,000		180,000	6,000,000	3.00%	229,224	(50,776)		280,000							50%		ı		- 50,776		50,776	12,000	7,500	Year 1 2013	
59,665 12,360	2,756,000	78,000	3.00% 2,678,000	6,360,000		180,000	6,180,000	3.00%	169,559	(59,665)		229,224	,						50%				- 59,665		59,665	12,360	7,725	Year 2 2014	,
68,627 12,731	2,834,000	78,000	3.00% 2,756,000	6,540,000		180,000	6,360,000	3.00%	100,932	(68,627)		169,559							50%		ı		- 68,627		68,627	12,731	7,957	Year 3 2015	
77,660 13,113	2,912,000	78,000	3.00% 2,834,000	6,720,000		180,000	6,540,000	3.00%	23,273	(77,660)		100,932							50%				- 77,660		77,660	13,113	8,195	Year 4 <u>2016</u>	,
30,363 13,506	(2,382) 2,987,618	78,000	3.00% 2,912,000	6,894,504	(5,496)	180,000	6,720,000	3.00%		(23,273)		23,273	788	7,090	7,878		7,878	2,382	л 50%	15,756	47,730	63,486	- 23,273		86,759	13,506	8,441	Year 5 <u>2017</u>	:
21,149 13,911	(7,104) 3,058,514	78,000	3.00% 2,987,618	7,058,109	(16,395)	180,000	6,894,504	3.00%					2,350	21,149	23,499		23,499	7.104	16 30F	46,998	48,924	95,922			95,922	13,911	8,695	Year 6 2018	:
24,748 14,329	(8,313) 3,128,201	78,000	3.00% 3,058,514	7,218,924	(19,185)	180,000	7,058,109	3.00%					2,750	24,748	27,498		27,498	8.313	10 195	54,996	50,147	105,143			105,143	14,329	8,955	Year 7 <u>2019</u>	
28,358 14,758	(9,526) 3,196,674	78,000	3.00% 3,128,201	7,376,941	(21,983)	180,000	7,218,924	3.00%					3,151	28,358	31,509	0	31,509	9.526	31 983 31 983	63,018	51,400	114,419			114,419	14,758	9,224	Year 8 2020	
31,976 15,201	(10,741) 3,263,933	78,000	3.00% 3,196,674	7,532,153	(24,788)	180,000	7,376,941	3.00%					3,553	31,976	35,529		35,529	10.741	24 788 20%	71,059	52,685	123,744			123,744	15,201	9,501	Year 9 2021	
35,600 15,657	(11,959) 3,329,974	78,000	3.00% 3,263,933	7,684,556	(27,597)	180,000	7,532,153	3.00%					3,956	35,600	39,556		39,556	11.959	50% 27 F07	79,111	54,002	133,113			133,113	15,657	9,786	Year 10 2022	

FORECASTED CASH AVAILABLE =	TOTAL MANDATORY DEBT SERVICE Debt Coverage Ratio	MANDATORY DEBT SERVICE 1st Trust Deed 30 years	NET OPERATING RENTAL INCOME	TOTAL OPERATING EXPENSES	TOTAL REAL ESTATE TAXES	TOTAL Bond Monitoring Costs	Replacement Reserves	Services Amenities	Subscriptions, newspapers, bus. lic. fees	Other - Maint	Grounds	Exterminating	Trash Removal	Repairs	Painting	Total Insurance	Other - Payroll	On-site Manager	Total Water/Sewer	Total Utilities	Management Fee	Other - Fax, supplies, phone, internet	Security	Accounting/Audit	Advertising	EXPENSES	T RENTAL INC	Vacancy @ 5%	TOTAL GROSS POTENTIAL REVENUE	Income from Rents Other Income (laundry)		Mission Apt Inflat	65 Year Cash Flow
					2.00%		3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%			ı	ı	2.50% 2.50%		Inflation Factor	
168,728	457,466 1.37	457,466	626,195	603,861		17,475	35,970	22,852	11,417	٠,٠	6349	5,219	17,915	21,159	18,479	21.159	14 115	77,583	94,933	47,537	57,552	12,695	4,232	11.990	2,821		1,230,056	64,740	1,294,795	1,283,044 11.751	2023	Year 11	
178,956	457,466 1.39	457,466	636,422	624,384		17,475	37,229	23,652	11,817	, , ,	25,695	5,402	18,542	21,900	19,126	21,900	14,609	80,298	98,256	49,201	59,567	13,140	4,380	12.410	2,920		1,260,807	66,358	1,327,165	1,315,120 12.045	2024	Year 12	
189,235	457,466 1.41	457,466	646,701	645,626		17,475	38,532	24,479	12,230	, 000	26,595	5,591	19,191	22,666	19,795	22,666	15 120	83,109	101,695	50,923	61,652	13,600	4,533	12.844	3,022		1,292,327	68,017	1,360,344	1,347,998 12.346	<u>C207</u>	Year 13	
199,558	457,466 1.44	457,466	657,024	667,612		17,475	39,881 -	25,336	12,658	- ,000	7,526	5,787	19,862	23,459	20,488	23,459	15,649	86,018	105,254	52,705	63,809	14,076	4,692	13.294	3,128 7,820		1,324,635	69,718	1,394,353	1,381,698 12.655	2020	Year 14	
209,919	457,466 1.46	457,466	667,385	690,366		17,475	41,277	26,223	13,101	- 70	7394	5,989	20,557	24,280	21,205	24.280	16 197	89,028	108,938	54,550	66,043	14,568	4,856	13.759	3,237		1,357,751	71,461	1,429,212	1,416,241 12.971	1207	Year 15	
220,311	457,466 1.48	457,466	677,777	713,918		17,475	42,721	27,141	13,560	- ,009	29,486	6,199	21,277	25,130	21,947	25.130	16 764	92,144	112,751	56,459	68,354	15,078	5,026	14.240	3,351 8 377		1,391,695	73,247	1,464,942	1,451,647 13.295	2028	Year 16	
230,728	457,466 1.50	457,466	688,194	738,293		17,475	44,217	28,091	14,034	- ,000	30,518	6,416	22,022	26,010	22,715	26.010	17 351	95,369	116,697	58,435	70,747	15,606	5,202	14.739	3,468		1,426,487	75,078	1,501,566	1,487,938 13.628	6707	Year 17	
241,162	457,466 1.53	457,466	698,628	763,522		17,475	45,764	29,074	14,526	, 0,0	31,586	6,640	22,792	26,920	23,510	26.920	17 958	98,707	120,782	60,481	73,223	16,152	5,384	15.255	3,589		1,462,149	76,955	1,539,105	1,525,136 13.968	2030	Year 18	
251,604	457,466 1.55	457,466	709,070	789,633		17,475	47,366	30,091	15,034	٠,٥٥	32,692	6,873	23,590	27,862	24,333	27.862	18 587	102,162	125,009	62,597	75,786	16,717	5,572	15.789	3,715		1,498,703	78,879	1,577,582	1,563,265 14.318	2031	Year 19	
262,046	457,466 1.57	457,466	719,512	816,659		17,475	49,024	31,145	15,560	· 0,	33,836	7,113	24,416	28,838	25,185	28.838	96, IZS 19 237	105,738	129,384	64,788	78,438	17,303	5,768	9,013 16.341	3,845		1,536,171	80,851	1,617,022	1,602,346 14.676	<u>2032</u>	Year 20	

Cash to AMCAL Cash to Nonprofit	San Diego Housing Commission Loan Beginning Balance Interest Accrued Payments Ending Balance	San Diego Redevelopment Agency Beginning Balance Interest Accrued Payments Ending Balance	Deferred Developer Fee Beginning Balance Interest Accrued Payments Ending Balance	Remaining Nonprofit Fee Balance to GP, LP To Co-GP To LP	SOFT LENDER REPAYMENT: 50% San Diego Redevelopment Agency San Diego Housing Commission Ground L 30.2% Balance to Partnership 50%	GROUND LEASE PAYMENT San Diego Housing Commission © 4.5% Balance	DEFERRED DEVELOPER FEE: Balance to Pay DDF to AMCAL Balance	Mission Apt Inflation Factor RESIDUAL RECEIPTS OBLIGATIONS: Investor Fee 3.00% Priority Nonprofit Fee 3.00% Balance
39,226 16,127	3,329,974 78,000 (13,177) 3,394,798	3.00% 7,684,556 180,000 (30,408) 7,834,148		43,585 39,226 4,358	50% 30,408 13,177 43,585	55,352 87,170	142,522	Year 11 2023 10,079 16,127 142,522
42,852 16,611	3.00% 3,394,798 78,000 (14,395) 3,458,403	3.00% 7,834,148 180,000 (33,219) 7,980,930		47,614 42,852 4,761	50% 33,219 14,395 47,614	56,736 95,227	151,964	Year 12 2024 10,382 16,611 151,964
46,475 17,109	3.00% 3,458,403 78,000 (15,612) 3,520,791	3.00% 7,980,930 180,000 (36,027) 8,124,902		51,639 46,475 5,164	50% 36,027 15,612 51,639	58,155	161,432	Year 13 2025 10,693 17,109 161,432
50,091 17,622	3.00% 3,520,791 78,000 (16,826) 3,581,965	3.00% 8,124,902 180,000 (38,830) 8,266,073		55,656 50,091 5,566	50% 38,830 16,826 55,656	59,609	170,921	Year 14 2026 11,014 17,622 170,921
53,696 18,151	3,581,965 78,000 (18,037) 3,641,927	3.00% 8,266,073 180,000 (41,625) 8,404,448		59,662 53,696 5,966	50% 41,625 18,037 59,662	61,099	180,423	Year 15 2027 11,344 18,151 180,423
57,287 18,696	3,00% 3,641,927 78,000 (19,244) 3,700,684	3.00% 8,404,448 180,000 (44,409) 8,540,039		63,652 57,287 6,365	50.00% 44,409 19,244 63,652	62,626	189,931	Year 16 2028 11,685 18,696 189,931
60,860 19,256	3.00% 3,700,684 78,000 (20,444) 3,758,240	3.00% 8,540,039 180,000 (47,178) 8,672,861		67,622 60,860 6,762	50.0% 47,178 20,444 67,622	64,192	199,436	Year 17 2029 12,035 19,256 199,436
64,410 19,834	3.00% 3,758,240 78,000 (21,637) 3,814,603	3.00% 8,672,861 180,000 (49,931) 8,802,930		71,567 64,410 7,157	50.0% 49,931 21,637 71,567	65,797	208,931	Year 18 2030 12,396 19,834 208,931
67,934 20,429	3.00% 3,814,603 78,000 (22,820) 3,869,783	3.00% 8,802,930 180,000 (52,662) 8,930,268		75,482 67,934 7,548	50.0% 52,662 22,820 75,482	150,965	218,406	Year 19 2031 12,768 20,429 218,406
71,426 21,042	3.00% 3,869,783 78,000 (23,993) 3,923,790	3.00% 8,930,268 180,000 (55,369) 9,054,899	1 1 1	79,362 71,426 7,936	50.0% 55,369 23,993 79,362	69,128	227,852	Year 20 2032 13,151 21,042 227,852

FORECASTED CASH AVAILABLE =	TOTAL MANDATORY DEBT SERVICE Debt Coverage Ratio	MANDATORY DEBT SERVICE 1st Trust Deed 30 years	NET OPERATING RENTAL INCOME =	TOTAL OPERATING EXPENSES	TOTAL Bond Monitoring Costs TOTAL REAL ESTATE TAXES	Subscriptions, newspapers, bus. lic. fees Services Amenities Replacement Reserves	Cther - Maint	Grounds	Exterminating	Repairs Trash Removal	Painting	Total Insurance	Maintenance Personnel Other - Payroll	On-site Manager	Total Water/Sewer	Management Fee Total Utilities	Other - Fax, supplies, phone, internet	Security	Accounting/Audit	Advertising	EXPENSES	Vacancy @ 5% TOTAL NET RENTAL INCOME	TOTAL GROSS POTENTIAL REVENUE	Income from Rents Other Income (laundry)	ma	65 Year Cash Flow Mission Apt
					2.00%	3.50% 3.50% 3.50%	3.50%	3.50%	3.50%	3.50% 3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%		ĺ		2.50% 2.50%	Inflation Factor	1
272,479	457,466 1.60	457,466 -	729,945	844,630	17,475	16,105 32,235 50,740	ö,954	35,020	7,362	29,847 25,270	26,066	29,847	99,489 19 910	109,438	133,913	67,056	17,908	5,969	16,913	3,980		82,872 1,574,575	1,657,447	1,642,405 15,042	Year 21 2033	:
282,893	457,466 1.62	457,466 -	740,359	873,581	17,475	16,669 33,363 52,516	9,267	36,246	7,620	30,891 26,155	26,979	30,891	102,972 20,607	113,269	138,600	69,403	18,535	6,178	17,505	4,119 10 297		84,944 1,613,939	1,698,884	1,683,465 15,419	Year 22 2034	: :
293,277	457,466 1.64	457,466 -	750,744	903,544	17,475	17,252 34,530 54,354	- 266	37,515	7,887	31,973 27,070	27,923	31,973	106,576 21,328	117,233	143,451	71.832	19,184	6,395	18,118	4,263		87,068 1,654,288	1,741,356	1,725,552 15,804	Year 23 2035	:
303,622	457,466 1.66	457,466 -	761,088	934,557	17,475	17,856 35,739 56,256	9,928	38,828	8,163	33,092 28,018	28,900	33,092	110,306 22,075	121,336	148,472	74.346	19,855	6,618	18,752	4,412 11 031		89,244 1,695,645	1,784,890	1,768,690 16,199	Year 24 2036	:
313,915	457,466 1.69	457,466 -	771,382	966,655	17,475	18,481 36,990 58,225	- 2/2,01	40,187	8,448	34,250 28,998	29,912	34,250	114,166 22,848	125,583	153,668	76.948	20,550	6,850	19,408	4,567 11 417		91,476 1,738,036	1,829,512	1,812,908 16,604	Year 25 2037	: :
324,145	457,466 1.71	457,466 -	781,611	999,876	17,475	19,128 38,285 60,263		41,593	8,744	35,449 30,013	30,959	35,449	118,162 23,647	129,978	159,046	96,420 79,641	21,269	7,090	20,088	4,726 11,816		93,762 1,781,487	1,875,250	1,858,230 17,019	Year 26 2038	:
334,298	457,466 1.73	457,466 -	791,764	1,034,260	17,475	19,797 39,625 62,372	- 11,007	43,049	9,050	36,689 31,064	32,042	36,689	122,298 24 475	134,528	164,613	82,429	22,014	7,338	20,791	4,892 12 230		96,107 1,826,024	1,922,131	1,904,686 17,445	Year 27 2039	:
344,361	457,466 1.75	457,466 -	801,827	1,069,847	17,475	20,490 41,011 64,555	11,392	44,556	9,367	37,974 32,151	33,164	37,974	126,578 25,331	139,236	170,374	85.314	22,784	7,595	21,518	5,063		98,509 1,871,675	1,970,184	1,952,303 17,881	Year 28 2040	:
354,320	457,466 1.77	457,466 -	811,786	1,106,680	17,475	21,207 42,447 66,814		46,115	9,695	39,303 33,276	34,324	39,303	131,009 26,218	144,109	176,338	88.300	23,582	7,861	22,271	5,240 13 101		100,972 1,918,467	2,019,439	2,001,111 18,328	Year 29 2041	
364,160	457,466 1.80	457,466 -	821,626	1,144,803	17,475	21,949 43,932 69,153	12,203	47,729	10,034	40,678 34,441	35,526	40,678	135,594 27 136	149,153	182,509	91,390	24,407	8,136	23,051	5,424 13,559		103,496 1,966,428	2,069,925	2,051,139 18,786	Year 30 2042	:

Cash to AMCAL Cash to Nonprofit	San Diego Housing Commission Loan Beginning Balance Interest Accrued Payments Ending Balance	San Diego Redevelopment Agency Beginning Balance Interest Accrued Payments Ending Balance	Deferred Developer Fee Beginning Balance Interest Accrued Payments Ending Balance	Remaining Nonprofit Fee Balance to GP, LP To Co-GP To LP	SOFT LENDER REPAYMENT: 50% San Diego Redevelopment Agency 69.8% San Diego Housing Commission Ground L 30.2% Balance to Partnership 50%	GROUND LEASE PAYMENT San Diego Housing Commission C 4.5% Balance	Balance to Pay DDF to AMCAL Balance	Mission Apt Mission Apt Inflation Factor RESIDUAL RECEIPTS OBLIGATIONS: Investor Fee Priority Nonprofit Fee Balance DEFERRED DEVELOPER FEE:
27	3,92; 7 (2:	9,05 18 (5) 9,17) %	90% 7.	m N	70	23	to ₹
74,882 21,673	3.00% 3,923,790 78,000 (25,154) 3,976,636	3.00% 9,054,899 180,000 (58,048) 9,176,851		83,202 74,882 8,320	50.0% 58,048 25,154 83,202	70,856	237,259	ear 21 2033 13,546 21,673 237,259
78,295 22,324	3.00% 3,976,636 78,000 (26,301) 4,028,335	3.00% 9,176,851 180,000 (60,694) 9,296,157		86,995 78,295 8,699	50.0% 60,694 26,301 86,995	72,627 173,990	246,617	Year 22 2034 13,952 22,324 246,617
81,662 22,993	3.00% 4,028,335 78,000 (27,432) 4,078,903	3.00% 9,296,157 180,000 (63,304) 9,412,854		0 90,735 81,662 9,074	50.0% 63,304 27,432 90,735	74,443	255,913	Year 23 2035 14,371 22,993 255,913
84,975 23,683	3.00% 4,078,903 78,000 (28,545) 4,128,359	3.00% 9,412,854 180,000 (65,872) 9,526,982		0 94,417 84,975 9,442	50.0% 65,872 28,545 94,417	76,304 188,833	265,137	Year 24 2036 14,802 23,683 265,137
88,229 24,394	3.00% 4,128,359 78,000 (29,638) 4,176,721	3.00% 9,526,982 180,000 (68,395) 9,638,587		0 98,032 88,229 9,803	50.0% 68,395 29,638 98,032	78,212 196,064	274,276	Year 25 2037 15,246 24,394 274,276
91,417 25,125	3.00% 4,176,721 78,000 (30,709) 4,224,012	3.00% 9,638,587 180,000 (70,866) 9,747,721		0 101,575 91,417 10,157	50.0% 70,866 30,709 101,575	80,167	283,316	Year 26 2038 15,703 25,125 283,316
94,533 25,879	3.00% 4,224,012 78,000 (31,755) 4,270,257	3.00% 9,747,721 180,000 (73,281) 9,854,440		0 105,037 94,533 10,504	50.0% 73,281 31,755 105,037	82,171 210,074	292,245	Year 27 2039 16,174 25,879 292,245
97,569 26,655	3.00% 4,270,257 78,000 (32,775) 4,315,482	3.00% 9,854,440 180,000 (75,635) 9,958,804		0 108,410 97,569 10,841	50.0% 75,635 32,775 108,410	84,225 216,821	301,046	Year 28 2040 16,660 26,655 301,046
100,519 27,455	3.00% 4,315,482 78,000 (33,766) 4,359,716	3.00% 9,958,804 180,000 (77,921) 10,060,883		0 111,687 100,519 11,169	50.0% 77,921 33,766 111,687	86,331 223,375	309,706	Year 29 <u>2041</u> 17,159 <u>27,455</u> 309,706
103,373 28,279	3.00% 4,359,716 78,000 (34,725) 4,402,991	3.00% 10,060,883 180,000 (80,134) 10,160,749		114,859 103,373 11,486	50.0% 80,134 34,725 114,859	88,489 229,717	318,207	Year 30 2042 17,674 28,279 318,207

FORECASTED CASH AVAILABLE =	Debt Coverage Natio	Dobt Courses Batis	TOTAL MANDATORY DEBT SERVICE	MANDATORY DEBT SERVICE 1st Trust Deed 30 years	NET OPERATING RENTAL INCOME	TOTAL OPERATING EXPENSES	TOTAL REAL ESTATE TAXES	TOTAL Bond Monitoring Costs	Replacement Reserves	Services Amenities	Subscriptions, newspapers, bus. lic. fees	Other - Maint	Grounds	Exterminating	emoval			Total Insurance	ersonnel		er	Total Utilities	Management Fee	Other - Fax, supplies, phone, internet	Security	Accounting/Audit	Advertising	EXPENSES	TOTAL NET RENTAL INCOME	Vacancy @ 5%	TOTAL GROSS POTENTIAL REVENUE	Other Income (laundry)		Inflati	65 Year Cash Flow
							2.00%		3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%			Ī	ı	2.50%	000	Inflation Factor	
831,330					831,330	1,184,259		17,475	71,573	45,470	22,717	- 12,631	49,400	10,385	35,646	42,102	36,769	42 102	140,340 28.085	154,374	188,897	94,589	114,517	25,261	8 420	74,034 23,858	5,614		2,015,589	106,084	2,121,673	2,102,417	200	Year 31 2043	
840,882					840,882	1,225,097		17,475	74,078	47,062	23,513	- 10,073	51,129	10,749	36,894	43,575	38,056	43 575	145,252 29,068	159,777	195,509	97,900	118,525	26,145	8 715	14,525 24,693	5,810		2,065,979	108,736	2,174,715	2,134,978	0 4 5 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Year 32 2044	
850,265					850,265	1,267,363		17,475	76,671	48,709	24,336	-	52,918	11,125	38,185	45,101	39,388	45 101	30,335 30,086	165,369	202,351	101,326	122,674	27,060	9,000	15,034 25,557	6,013		2,117,628	111,454	2,229,083	20,230		Year 33 2045	
859,460					859,460	1,311,109		17,475	79,355	50,413	25,187	- 4,004	54,770	11,514	39,522	46,679	40,766	46 679	155,597 31 130	171,157	209,434	104,872	126,967	28,007	9336	76,560 26,452	6,224		2,170,569	114,240	2,284,810	20,736	0 00 00 00 00 00 00 00 00 00 00 00 00 0	Year 34 2046	
868,447					868,447	1,356,387		17,475	82,132	52,178	26,069	- 14,494	56,687	11,917	40,905	48,313	42,193	48 313	32 229	177,147	216,764	108,543	131,411	28,988	9 663	16,104 27 377	6,442		2,224,833	117,096	2,341,930	21,255	220	Year 35 2047	
877,206					877,206	1,403,249		17,475	85,007	54,004	26,981	- 15,001	58,671	12,334	42,337	50,004	43,670	50,004	166,680 33 357	183,347	224,351	112,342	136,010	30,002	10,001	78 336	6,667		2,280,454	120,024	2,400,478	21,786	220	Year 36 2048	
885,715					885,715	1,451,751		17,475	87,982	55,894	27,926		60,725	12,766	43,818	51,754	45,198	51754	34.524	189,765	232,203	116,274	140,771	31,052	10351	29 327	6,901		2,337,466	123,025	2,460,490	2,436,139		Year 37 2049	
893,952					893,952	1,501,950		17,475	91,061	57,851	28,903	- 10,0/0	62,850	13,213	45,352	53,565	46,780	53.565	35,733	196,406	240,330	120,344	145,698	32,139	10 713	30 354	7,142		2,395,902	126,100	2,522,002	2,499,113		Year 38 2050	
901,893					901,893	1,553,907		17,475	94,248	59,875	29,915		65,050	13,675	46,939	55,440	48,418	55 440	36 083	203,281	248,742	124,556	150,797	33,264	11 088	31 416	7,392		2,455,800	129,253	2,585,052	23,461		Year 39 <u>2051</u>	
909,513					909,513	1,607,682		17,475	97,547	61,971	30,962	- 1/,214	67,327	14,154	48,582	57,381	50,112	57.381	191,269 38.278	210,395	257,448	128,915	156,075	34,428	11 476	19,127 32,516	7,651		2,517,195	132,484	2,649,679	24,048		Year 40 2052	

Cash to AMCAL Cash to Nonprofit	San Diego Housing Commission Loan Beginning Balance Interest Accrued Payments Ending Balance	San Diego Redevelopment Agency Beginning Balance Interest Accrued Payments Ending Balance	Deferred Developer Fee Beginning Balance Interest Accrued Payments Ending Balance	Remaining Nonprofit Fee Balance to GP, LP To Co-GP To LP	SOFT LENDER REPAYMENT: 50% San Diego Redevelopment Agency San Diego Housing Commission Ground L Balance to Partnership 50%	GROUND LEASE PAYMENT San Diego Housing Commission 6 4.5% Balance	DEFERRED DEVELOPER FEE: Balance to Pay DDF to AMCAL Balance	Mission Apt Inflation Factor RESIDUAL RECEIPTS OBLIGATIONS: Investor Fee 3.00% Priority Nonprofit Fee 3.00% Balance
			0.00%	90%	69.8% 30.2%			Factor 3.00%
311,984 29,127	3.00% 4,402,991 78,000 (104,801) 4,376,191	3.00% 10,160,749 180,000 (241,848) 10,098,901		346,648 311,984 34,665	50.0% 241,848 104,801 346,648	90,702	783,998	Year 31 2043 18,204 29,127 783,998
314,623 30,001	3.00% 4,376,191 78,000 (105,687) 4,348,503	3,00% 10,098,901 180,000 (243,894) 10,035,008		349,581 314,623 34,958	50.0% 243,894 105,687 349,581	92,969 699,162	792,131	Year 32 2044 18,751 30,001 792,131
317,141 30,901	3.00% 4,348,503 78,000 (106,533) 4,319,970	3.00% 10,035,008 180,000 (245,846) 9,969,162		352,379 317,141 35,238	50.0% 245,846 106,533 352,379	95,293 704,758	800,051	Year 33 2045 19,313 30,901 800,051
319,529 31,828	3.00% 4,319,970 78,000 (107,335) 4,290,635	3.00% 9,969,162 180,000 (247,697) 9,901,466		355,032 319,529 35,503	50.0% 247,697 107,335 355,032	97,676 710,064	807,739	Year 34 2046 19,893 31,828 807,739
321,776 32,783	3.00% 4,290,635 78,000 (108,090) 4,260,545	3.00% 9,901,466 180,000 (249,438) 9,832,027		357,529 321,776 35,753	50.0% 249,438 108,090 357,529	100,117 	815,175	Year 35 2047 20,489 32,783 815,175
323,872 33,766	3.00% 4,260,545 78,000 (108,794) 4,229,751	3.00% 9,832,027 180,000 (251,063) 9,760,964		0 359,857 323,872 35,986	50.0% 251,063 108,794 359,857	102,620 719,715	822,335	Year 36 2048 21,104 33,766 822,335
325,806 34,779	3.00% 4,229,751 78,000 (109,444) 4,198,307	3.00% 9,760,964 180,000 (252,563) 9,688,401		0 362,006 325,806 36,201	50.0% 252,563 109,444 362,006	105,186 	829,198	Year 37 2049 21,737 34,779 829,198
327,566 35,823	3.00% 4,198,307 78,000 (110,035) 4,166,272	3.00% 9,688,401 180,000 (253,927) 9,614,474	1 1 1 1	363,962 327,566 36,396	50.0% 253,927 110,035 363,962	107,816 	835,740	Year 38 2050 22,389 35,823 835,740
329,141 36,897	3.00% 4,166,272 78,000 (110,564) 4,133,708	3.00% 9,614,474 180,000 (255,148) 9,539,326	1 1 1	365,712 329,141 36,571	50.0% 255,148 110,564 365,712	110,511 731,424	841,935	Year 39 2051 23,061 36,897 841,935
330,517 38,004	3.00% 4,133,708 78,000 (111,026) 4,100,682	3.00% 9,539,326 180,000 (256,215) 9,463,112		367,241 330,517 36,724	50.0% 256,215 111,026 367,241	113,274 734,482	847,756	Year 40 2052 23,763 38,004 847,756

3.50% 33,654 34,832 36,051 37,312 38,618 39,970 41,369 35,50% 31,50% 35,633 36,881 38,171 39,507 40,890 42,321 43,802 35,50% 161,538 167,192 173,043 179,100 185,368 191,856 198,571 35,50% 266,458 275,764 285,437 295,437 305,767 316,469 327,545 35,00% 217,759 225,381 233,269 241,434 249,884 286,330 267,682 35,00% 39,617 41,004 42,439 43,924 45,462 47,053 48,700 35,50% 59,389 61,468 63,619 65,846 68,150 70,335 73,004 35,50% 59,389 61,468 63,619 65,846 68,150 70,335 73,004 35,50% 59,389 61,468 63,619 65,846 68,150 70,335 73,004 35,50% 59,389 61,468 63,619 65,846 68,150 70,535 73,004 35,50% 59,389 61,468 63,619 65,846 68,150 70,535 73,004 35,50% 59,389 61,468 63,619 65,846 68,150 70,535 73,004 35,50% 59,389 61,468 63,619 65,846 68,150 70,535 73,004 35,50% 59,283 52,042 53,864 55,749 57,700 59,720 61,810 35,50% 11,849 15,162 15,893 16,242 16,810 17,399 18,008 35,50% 35,50% 32,045 73,046 72,59 79,963 82,762 85,658 72,122 74,646 77,259 79,963 82,762 85,658 35,60% 35,50% 32,045 33,167 34,228 35,529 36,773 38,060 39,392 39,392	3.50% 7,919 8,196 8,483 8,779 9,087 9,405 9,734 1	5% 135,796 139,191 142,671 146,237 149,893 153,641 157,482 161,419 2,580,125 2,644,628 2,710,743 2,778,512 2,847,975 2,919,174 2,992,153 3,066,957 3,	Income from Rents 2.50% 2,691,272 2,758,553 2,827,517 2,898,205 2,970,660 3,044,927 3,121,050 3,199,076 3,279, Other Income (laundry) 2.50% 24,649 25,265 25,897 26,544 27,208 27,888 28,585 29,300 30, TOTAL GROSS POTENTIAL REVENUE 2,715,921 2,783,819 2,853,414 2,924,749 2,997,868 3,072,815 3,149,635 3,228,376 3,309,	65 Year Cash Flow Mission Apt Inflation Factor Year 41 Year 42 Year 43 Year 44 Year 45 Year 46 Year 47 Year 48 Year 49 2053 2054 2055 2056 2057 2058 2059 2060 2061
1.663.339 1.720.945 1.780.566 1.842.274 1.906.142 1.972.245 2.040.662	Ing/Audit 3.50% 3.50% 3.50% 3.50% 3.50% 3.50% 3.50% 14,369 ax, supplies, phone, intermet 3.50% 35,633 36,881 38,171 39,507 40,890 42,321 43,802 ment Fee 3.50% 161,538 167,192 173,043 179,100 185,368 191,856 198,571 title/Sewer 3.50% 133,427 138,097 142,930 147,933 153,111 158,499 198,571 title/Sewer 3.50% 133,427 138,097 142,930 147,933 153,111 158,499 149,166 title/Sewer 3.50% 217,759 225,381 233,269 241,434 298,842 356,469 146,016 title/Sewer 3.50% 39,617 41,004 42,439 43,924 45,462 247,645 247,645 247,053 247,444 249,884 258,630 267,682 incoral file 3.50% 59,389 61,488 63,619 65,846 68,150 70,535	ng 3.50% 7,919 8,196 8,483 8,779 9,087 9,405 9,734 10,075 ng/Audit 3.50% 19,796 20,489 21,206 21,949 22,717 23,512 24,335 25,186 ax, supplies, phone, internet 3.50% 35,654 34,832 36,051 37,312 38,618 39,970 41,369 11,172 ax, supplies, phone, internet 3.50% 35,633 36,81 38,171 39,507 40,809 12,124 41,369 12,1724 11,1618 11,178 12,294 11,178 12,294 11,178 11,178 12,294 11,178 11,	EFE FENTAL INCOME 135.796 139.191 142.671 146.237 149.893 153.641 157.482 161.419 16	torom Renits 2.50% 2.691,272 2.758,553 2.827,517 2.898,205 2.970,660 3.044,927 3.121,050 3.250% 2.46,49 2.52,665 2.52,665 2.52,665 2.892,614 2.294,749 2.997,660 3.044,927 3.121,050 3.93 SP% 2.715,921 2.783,819 2.65,414 2.924,749 2.997,668 3,072,815 3,149,635 3 RET RENTAL INCOME 5% 1.35,796 1.39,191 1.42,671 1.42,627 1.49,893 153,641 157,482 RET RENTAL INCOME 3.50% 7.919 8.196 8.483 8.779 149,893 153,641 157,482 RET RENTAL INCOME 3.50% 7.919 8.196 8.483 8.779 149,893 153,641 157,482 RET RENTAL INCOME 3.50% 1.791 8.196 8.483 8.779 149,893 153,641 157,482 RET RENTAL INCOME 3.50% 1.9796 2.0489 21,206 21,949 227,17 23,512 24,335
NME 916,785 923,683 930,177 936,238 941,833 946,929 951,491	Ing/Audit 3.50% 3.50% 3.50% 3.50% 3.50% 3.50% 3.50% 41,859 41,859 34,159 41,859 34,177 41,509 41,859 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 44,501 43,802 40,890 42,321 43,802 40,890 42,321 43,802 40,890 42,321 43,802 40,890 42,321 43,802 40,890 42,321 43,802 40,890 42,321 43,802 40,890 42,321 43,802 40,890 42,321 43,802 40,890 41,434 42,930 147,933 153,111 158,469 169,469 142,930 147,933 153,111 158,469 169,462 275,744 285,437 295,427 305,767 316,489 327,545 327,545 327,545 327,545 41,434 249,884 258,630 257,662 275,662 271,676 235,118 258,682 <th>ng 3.50% 7.919 8.196 8.483 8.779 9.087 9.405 9.734 10.075 ng/Audit 3.50% 19,796 20.489 21,206 21,949 22,717 23.512 24.335 25,186 ng/Audit 3.50% 33,654 34,832 36,051 37,312 38,618 39,970 41,369 42,817 ax supplies, phone, intermet 3.50% 35,633 36,847 12,224 12,724 13,169 13,630 14,107 14,601 15,112 ax supplies, phone, intermet 3.50% 35,633 36,847 12,224 173,043 179,100 185,368 191,856 198,571 205,521 litles liter/Sewer 3.50% 266,458 275,754 285,437 295,447 395,507 316,469 42,817 42,930 185,368 191,856 198,571 205,521 liter/Sewer 3.50% 217,759 225,381 233,269 241,434 249,864 258,630 267,682 277,051 nnce Personnel 3.50% 35,60% 59,389 61,468 63,519 265,464 24,439 43,947 251,864 43,970 14,601 35,50% 59,389 61,468 63,519 65,346 68,150 70,555 73,004 75,559 360 35,50% 59,389 61,468 63,519 65,346 68,150 70,555 73,004 75,559 360 35,50% 59,389 61,468 63,519 65,346 68,150 70,555 73,004 75,559 360,283 35,50% 59,283 52,042 53,864 55,749 57,700 59,720 61,810 63,974 atling 3.50% 40,469 15,622 15,683 45,760 59,720 61,810 63,974 atling 3.50% 40,469 15,622 15,683 45,760 59,720 61,810 63,974 atling 3.50% 40,469 15,622 16,635 65,846 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 73,004</th> <th> BES 135,796 139,191 142,671 146,237 149,893 153,641 157,482 161,419 145 14</th> <th>TOMIN Renits 2,50% 2,691,272 2,758,553 2,827,517 2,898,205 2,90,660 3,044,927 3,121,050 3,199,076 3,200,076 3,200,076 3,200,076 3,200,076 3,199,076 3,200,076 3,200,076 3,200,076 3,200,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,149,633 3,228,376 3 3,228,376 3,228,376 3 3,228,376 3,228,376 3 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 <</th>	ng 3.50% 7.919 8.196 8.483 8.779 9.087 9.405 9.734 10.075 ng/Audit 3.50% 19,796 20.489 21,206 21,949 22,717 23.512 24.335 25,186 ng/Audit 3.50% 33,654 34,832 36,051 37,312 38,618 39,970 41,369 42,817 ax supplies, phone, intermet 3.50% 35,633 36,847 12,224 12,724 13,169 13,630 14,107 14,601 15,112 ax supplies, phone, intermet 3.50% 35,633 36,847 12,224 173,043 179,100 185,368 191,856 198,571 205,521 litles liter/Sewer 3.50% 266,458 275,754 285,437 295,447 395,507 316,469 42,817 42,930 185,368 191,856 198,571 205,521 liter/Sewer 3.50% 217,759 225,381 233,269 241,434 249,864 258,630 267,682 277,051 nnce Personnel 3.50% 35,60% 59,389 61,468 63,519 265,464 24,439 43,947 251,864 43,970 14,601 35,50% 59,389 61,468 63,519 65,346 68,150 70,555 73,004 75,559 360 35,50% 59,389 61,468 63,519 65,346 68,150 70,555 73,004 75,559 360 35,50% 59,389 61,468 63,519 65,346 68,150 70,555 73,004 75,559 360,283 35,50% 59,283 52,042 53,864 55,749 57,700 59,720 61,810 63,974 atling 3.50% 40,469 15,622 15,683 45,760 59,720 61,810 63,974 atling 3.50% 40,469 15,622 15,683 45,760 59,720 61,810 63,974 atling 3.50% 40,469 15,622 16,635 65,846 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 65,988 61,646 68,150 70,555 73,004 75,559 73,004	BES 135,796 139,191 142,671 146,237 149,893 153,641 157,482 161,419 145 14	TOMIN Renits 2,50% 2,691,272 2,758,553 2,827,517 2,898,205 2,90,660 3,044,927 3,121,050 3,199,076 3,200,076 3,200,076 3,200,076 3,200,076 3,199,076 3,200,076 3,200,076 3,200,076 3,200,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,199,076 3,149,633 3,228,376 3 3,228,376 3,228,376 3 3,228,376 3,228,376 3 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,376 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,276 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 3,228,277 <
	ing/vucint 3.50% 33,50% 34,803 30,001 35,01 35,01 35,01 35,01 35,01 35,01 35,01 35,01 35,01 35,01 35,01 35,01 35,01 35,01 41,002 41,003 417,933 153,111 158,469 164,016 61,401 61,401 61,401 61,401 61,401 61,401 61,401 61,401 61,402 227,167 235,118 243,347 numance Personnel 3,50% 59,389 61,468 63,619 65,846 68,150 70,535 73,004	ng 3.50% 7,919 8.196 20.489 21,206 21,206 221,406	ET PENTAL INCOME 135,796 139,191 142,671 146,237 149,893 153,641 157,482 161,419 161,4	TOTOM Renits 2.50% 2.691,272 2,758,553 2.827,517 2.898,205 2,970,660 3,044,927 3,121,050 3,199,076 3,199,078 3,199,078 3,149,635 3,228,376 3 BES 2.580,125 1,1826 1,1828 2,710,743 2,778,512 2,847,975 2,991,774 2,992,153 3,066,957 3 BES 2.580,125 2,184,628 2,710,743 2,778,512 2,847,975 2,991,774 2,992,153 3,066,957 3 BES 3.50% 1,1878 3,550% 3,544,822 3,482 2,710,743 2,778,751 2,847,975 2,991,774 2,933,188 2,934,992 2,940,5 9,734 1,077,833 1,648,992<
TOTAL MANDATORY DEBT SERVICE	Ing/Audit 3.50% 3.50% 3.50% 3.50% 11,878 12,294 12,714 13,169 35,970 41,369 Bax, supplies, phone, intermet 3.50% 11,878 12,294 12,714 13,169 136,01 41,017 14,09 IteriSewer 3.50% 161,538 167,192 13,033 179,00 185,388 191,856 198,571 IteriSewer 3.50% 133,427 138,097 142,390 147,933 153,111 158,469 164,016 IteriSewer 3.50% 266,488 275,784 285,437 295,427 205,767 316,489 164,016 IteriSewer 3.50% 217,789 225,381 233,269 241,434 249,844 225,630 267,662 Ince Personnel 3.50% 59,389 61,468 63,619 65,846 68,150 70,535 73,004 ating 3.50% 59,389 61,468 63,619 65,846 68,150 70,535 73,004 4.0 40,494 <td>ng a 3.50% 7.919 8.196 2.483 8.779 9.087 9.405 9.734 10.075 ng/Audit 3.50% 3.50% 19,786 2.0,489 21,206 21,949 22,717 23,512 24,335 25,166 nent Fee 3.50% 31,568 11,878 12,294 12,724 13,169 136,30 14,107 14,369 15,112 tite/Severer 3.50% 16,538 38,681 38,171 39,507 40,890 12,234 17,910 185,489 12,231 43,802 40,511 186,489 12,234 17,910 185,489 142,331 48,335 48,811 185,489 185,711 185,489 192,521 43,380 41,233 153,111 186,489 227,051 41,233 153,111 186,489 327,544 285,427 35,489 33,508 31,686 33,589 41,483 294,482 227,164 285,431 33,508 31,688 33,508 31,684 285,148 283,141 38,529</td> <td>EES EES EES EES EES EES EES EES</td> <td>TOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTO</td>	ng a 3.50% 7.919 8.196 2.483 8.779 9.087 9.405 9.734 10.075 ng/Audit 3.50% 3.50% 19,786 2.0,489 21,206 21,949 22,717 23,512 24,335 25,166 nent Fee 3.50% 31,568 11,878 12,294 12,724 13,169 136,30 14,107 14,369 15,112 tite/Severer 3.50% 16,538 38,681 38,171 39,507 40,890 12,234 17,910 185,489 12,231 43,802 40,511 186,489 12,234 17,910 185,489 142,331 48,335 48,811 185,489 185,711 185,489 192,521 43,380 41,233 153,111 186,489 227,051 41,233 153,111 186,489 327,544 285,427 35,489 33,508 31,686 33,589 41,483 294,482 227,164 285,431 33,508 31,688 33,508 31,684 285,148 283,141 38,529	EES EES EES EES EES EES EES EES	TOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTOTO
Debt Coverage Ratio	Big Multi 3,50% 3,50% 34,502 34,502 34,502 34,502 34,502 34,502 34,502 34,502 34,502 34,502 34,505 34,507 34,505	ng 350% 7,919 8,196 8,483 8,779 9,087 9,405 9,734 10,075 ng/Audit 3,50% 19,786 20,489 21,206 21,949 22,777 23,512 24,335 25,186 ax, supplies, phone, internet 3,50% 11,878 12,294 12,724 13,169 13,3970 44,399 24,817 lister 3,50% 161,538 167,192 17,944 17,724 13,169 13,339 10,410 14,809 42,817 lister 3,50% 161,538 167,192 17,944 179,043 179,043 19,198 28,339 42,321 43,802 43,338 lister 3,50% 161,538 275,782 285,437 295,427 395,07 40,890 42,221 43,802 43,338 lanager 3,50% 133,427 138,097 142,930 147,933 153,111 158,469 327,454 39,009 lanager 3,50% 191,693 21,488 231,437	BET BENTAL INCOME	TOTOT REMENTS) 2.50%, 2.691,272 2,756,553 2,827,517 2,898,205 2,970,660 3,044,927 3,121,060 3,199,076 3,970,081 0,0075 2,786,892 2,278,892 2,278,892 2,278,892 2,278,992 2,278,992 2,278,992 2,278,992 2,278,992 2,278,992 2,278,992 2,279,992 2,279,992 2,278,992 2,279,

Cash to AMCAL Cash to Nonprofit	San Diego Housing Commission Loan Beginning Balance Interest Accrued Payments Ending Balance	San Diego Redevelopment Agency Beginning Balance Interest Accrued Payments Ending Balance	Deferred Developer Fee Beginning Balance Interest Accrued Payments Ending Balance	Remaining Nonprofit Fee Balance to GP, LP To Co-GP To LP 90	SOFT LENDER REPAYMENT: 50% San Diego Redevelopment Agency San Diego Housing Commission Ground L 30.2% Balance to Partnership 50%	GROUND LEASE PAYMENT San Diego Housing Commission © 4.5% Balance	DEFERRED DEVELOPER FEE: Balance to Pay DDF to AMCAL Balance	Mission Apt Inflation Factor RESIDUAL RECEIPTS OBLIGATIONS: Investor Fee 3.00% Priority Nonprofit Fee 3.00% Balance
	,4 (,4	و و) %	90%				<u> </u>
132,673 39,144	3.00% 4,100,682 78,000 (178,268) 4,000,414	3.00% 9,463,112 180,000 (411,388) 9,231,724		147,414 132,673 14,741	80.0% 411,388 178,268 147,414	737,070	- - 853,176	Year 41 2053 24,465 39,144 853,176
133,084 40,319	3.00% 4,000,414 78,000 (178,821) 3,899,593	3.00% 9,231,724 180,000 (412,664) 8,999,060		147,871 133,084 14,787	80.0% 412,664 178,821 147,871	119,008 	858,364	Year 42 2054 25,000 40,319 858,364
133,500 41,528	3.00% 3,899,593 78,000 (179,380) 3,798,213	3.00% 8,999,060 180,000 (413,953) 8,765,107	1 1 1 1	0 148,333 133,500 14,833	80.0% 413,953 179,380 148,333	121,983 	863,649	Year 43 2055 25,000 41,528 863,649
133,818 42,774	3.00% 3,798,213 78,000 (179,806) 3,696,407	3.00% 8,765,107 180,000 (414,938) 8,530,169		148,686 133,818 14,869	80.0% 414,938 179,806 148,686	125,033 743,431	868,464	Year 44 2056 25,000 42,774 868,464
134,031 44,057	3.00% 3,696,407 78,000 (180,093) 3,594,313	3.00% 8,530,169 180,000 (415,600) 8,294,569	1 1 1 1	148,923 134,031 14,892	80.0% 415,600 180,093 148,923	128,159 744,616	- - 872,775	Year 45 2057 25,000 44,057 872,775
134,134 45,379	3.00% 3,594,313 78,000 (180,231) 3,492,082	3.00% 8,294,569 180,000 (415,918) 8,058,651		149,037 134,134 14,904	80.0% 415,918 180,231 149,037	131,363 745,187	876,550	Year 46 2058 25,000 45,379 876,550
134,119 46,741	3.00% 3,492,082 78,000 (180,211) 3,389,871	3.00% 8,058,651 180,000 (415,872) 7,822,779		149,021 134,119 14,902	80.0% 415,872 180,211 149,021	134,647 745,104	- 879,751	Year 47 <u>2059</u> 25,000 46,741 879,751
133,979 48,143	3.00% 3,389,871 78,000 (180,023) 3,287,848	3.00% 7,822,779 180,000 (415,439) 7,587,341		0 148,866 133,979 14,887	80.0% 415,439 180,023 148,866	138,013 744,328	882,341	Year 48 2060 25,000 48,143 882,341
133,707 49,587	3.00% 3,287,848 78,000 (179,658) 3,186,190	3.00% 7,587,341 180,000 (414,595) 7,352,745		148,563 133,707 14,856	80.0% 414,595 179,658 148,563	141,463 742,817	884,280	Year 49 2061 25,000 49,587 884,280
133,295 51,075	3,00% 3,186,190 78,000 (179,105) 3,085,085	3.00% 7,352,745 180,000 (413,318) 7,119,427	1 1 1 1	148,106 133,295 14,811	80.0% 413,318 179,105 148,106	145,000 740,528	885,528	Year 50 2062 25,000 51,075 885,528

FORECASTED CASH AVAILABLE =	Debt Coverage Ratio	TOTAL MANDATORY DEBT SERVICE	MANDATORY DEBT SERVICE 1st Trust Deed 30 years	NET OPERATING RENTAL INCOME =	TOTAL OPERATING EXPENSES	TOTAL Bond Monitoring Costs TOTAL REAL ESTATE TAXES	Replacement Reserves	Services Amenities	Subscriptions, newspapers, bus. lic. fees	Other - Maint	Grounds	Exterminating	Trash Removal	Repairs	Painting	Total Insurance	Other - Payroll	Maintenance Personnel	On-site Manager	Total Water/Sewer	Total I I tilition	Other - Fax, supplies, phone, internet	Security	Accounting/Audit	Legal	Advertising	EXPENSES	TOTAL NET RENTAL INCOME	Vacancy @ 5%	TOTAL GROSS POTENTIAL REVENUE	Other Income (laundry)	booms from Boots		65 Year Cash Flow
						2.00%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3 500%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%					2.50%	3 500%	Inflation Factor	
963,648				963,648	2,339,129	17,475	142,416	90,476	45,203	- 25,132	98,295	20,664	70,929	83,774	73,163	83,774	55,884	279.246	307 171	375 866	100 212	50,264	16,755	47,472	27,925	11,170		3,302,778	173,830	3,476,608	31,553	3 4 4 5 0 5 5	Year 51 <u>2063</u>	
964,960			1 1	964,960	2,420,387	17,475	147,400	93,642	46,785	20,012	101,735	21,387	73,411	86,706	75,723	86,706	57,840	289.020	317 922	389.021	101 700	52,024	17,341	49,133	28,902	11,561		3,385,347	178,176	3,563,523	32,341	3 531 103	Year 52 2064	
965,492			1 1	965,492	2,504,489	17,475	152,559	96,920	48,423	- 25,822	105,296	22,136	75,980	89,741	78,374	89,741	59,865	299.136	329 049	402,637	201 617	53,844	17,948	50,853	29,914	11,965		3,469,981	182,631	3,652,611	33,150	3 610 461	Year 53 2065	
965,196			1 1	965,196	2,591,534	17,475	157,899	100,312	50,117	27,004	108,981	22,911	78,640	92,882	81,117	92,882	61,960	309.605	340 566	416,729	200 674	55,729	18,576	52,633	30,961	12,384		3,556,730	187,196	3,743,927	33,979	3 700 049	Year 54 2066	
964,022				964,022	2,681,626	17,475	163,425	103,823	51,871	- 20,040	112,795	23,713	81,392	96,132	83,956	96,132	64,128	320,442	352 486	431 314	261,480	57,679	19,226	54,475	32,044	12,818		3,645,648	191,876	3,837,525	34,828	3 903 606	Year 55 2067	

Cash to AMCAL Cash to Nonprofit	San Diego Housing Commission Loan Beginning Balance Interest Accrued Payments Ending Balance	San Diego Redevelopment Agency Beginning Balance Interest Accrued Payments Ending Balance	Deferred Developer Fee Beginning Balance Interest Accrued Payments Ending Balance	Remaining Nonprofit Fee Balance to GP, LP To Co-GP To LP	SOFT LENDER REPAYMENT: 50% San Diego Redevelopment Agency San Diego Housing Commission Ground L Balance to Partnership 50%	GROUND LEASE PAYMENT San Diego Housing Commission 6 4.5% Balance	DEFERRED DEVELOPER FEE: Balance to Pay DDF to AMCAL Balance	65 Year Cash Flow Mission Apt Inflatio RESIDUAL RECEIPTS OBLIGATIONS: Investor Fee Priority Nonprofit Fee Balance
		_	0.00%	90%	69.8% 30.2%			Inflation Factor ;; 3.00%
132,735 52,607	3.00% 3,085,085 78,000 (178,352) 2,984,733	3.00% 7,119,427 180,000 (411,581) 6,887,846		147,483 132,735 14,748	80.0% 411,581 178,352 147,483	148,625 737,417	886,042	Year 51 2063 25,000 52,607 886,042
132,018 54,185	3.00% 2,984,733 78,000 (177,389) 2,885,344	3.00% 6,887,846 180,000 (409,359) 6,658,487		146,687 132,018 14,669	80.0% 409,359 177,389 146,687	152,341 733,434	885,775	Year 52 2064 25,000 54,185 885,775
131,136 55,811	3.00% 2,885,344 78,000 (176,203) 2,787,141	3.00% 6,658,487 180,000 (406,623) 6,431,864		145,706 131,136 14,571	80.0% 406,623 176,203 145,706	156,149 728,532	884,681	Year 53 2065 25,000 55,811 884,681
130,078 57,485	3.00% 2,787,141 78,000 (174,782) 2,690,359	3.00% 6,431,864 180,000 (403,344) 6,208,520		144,532 130,078 14,453	80.0% 403,344 174,782 144,532	160,053 722,658	882,711	Year 54 2066 25,000 57,485 882,711
128,836 59,209	3.00% 2,690,359 78,000 (173,114) 2,595,245	3.00% 6,208,520 180,000 (399,493) 5,989,027		143,152 128,836 14,315	80.0% 399,493 173,114 143,152	164,054 715,758	879,812	Year 55 2067 25,000 59,209 879,812